

GEORGE MASON UNIVERSITY



Landscape Maintenance Services

RFP GMU-1743-21

Prepared by:

BrightView

Landscape Services, Inc.

5019 David Ford Road
Woodbridge, VA 22193
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Attend with diligence and strict Integrity to the Interest of your Correspondents and enter into no Engagements which you have not the almost certain Means of performing.

George Mason















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Executive Summary:

Trust through Consistency

As your trusted, reliable landscape service partner delivering both local expertise with national resources, BrightView has consistently engaged in a collaborative and results-focused approach to help George Mason University achieve your overall goals for over 20 years. Your success is our success. **WE ARE MASON!** We believe all of your business partners must share your values, embrace performance and financial accountability, and have the passion, commitment and resources to achieve your desired results. We have and will continue to accomplish this through:

Steady Client Focus

- Your dedicated BrightView Client Service Team will continue to create and maintain a vibrant exterior "learning environment" throughout George Masons' campuses to encourage the pursuit of academic excellence beyond the classroom and support the Patriot Pride brand throughout. BrightView will continue to increase consistencies in safety, security and quality of your grounds while making improvements that enhance the campus landscapes to help drive enrollment, retention rates, alumni engagement and financial support.

Reliable Proactive Services

- BrightView will continue to perform safe, quality landscape management services as well as offer complimentary design services, tree care and irrigation water management consultations, emergency storm and snow support and more when the needs arise. BrightView Quality Management System creates proactive communication and quality reviews in the form of Quality Site Assessments, Quality Inspections and Client Satisfaction Surveys allows us to remain ahead of any service issues and align with university special events and emergency needs. Our full-scale, cost-effective landscape enhancement capabilities support your capital investment initiatives to identify cost-saving sustainable gains, while also ensuring projects meet the desired outcome with a limited environmental impact.

Consistent Driven Excellence

- BrightView's 7 Standards of Excellence promote best practices and standards among the most common areas of landscape maintenance, enabling us to develop a cohesive, consistent strategy for your campuses. With a shared commitment and a focus on these standards, we will continue to improve the quality of George Mason University's landscape assets. At BrightView we strive to be the employer of choice and are committed to continuously improve the working experience of our teams. We want our teams, at all levels, to know there is a next step in their professional and personal development. Through the use of BrightPath Landscaper Development and BrightView University programs, everyone from field to executive levels have the ability to gain new skills, while earning opportunities for recognition and promotion.

Committed Environmental Stewardship

- Taking care of the environment goes beyond creating beautiful landscapes. We share George Mason University's commitment to environmentally friendly practices in everything we do and we are available to support the university's sustainability programs with in-kind resources and technical industry expertise. Along with our existing environmentally conscious standards, BrightView has committed to carbon neutrality by 2035 through better business practices and technological advancements. As the established leader in the landscape industry, it is our duty to apply unmatched expertise and resources to the process of finding real-world solutions that encourage positive environmental responsibility. That is why BrightView continuously leads innovation in the use of alternative power equipment, autonomous mowers and water saving irrigation technologies.

Social Responsibility in Our Communities

- The places we work are part of the communities in which we live, play, and thrive. Our employees know they work for a caring, responsible company and that they are part of a larger social effort to make a meaningful difference in their own communities, and beyond. That's why it's so important to us to give back. BrightView supports our communities through the following social initiatives:
    - BrightView Fund for Social Justice supports multicultural communities
    - GROW supports inclusion and advancement of women in the industry
    - BRAVO in support of the military and their families
    - BrightView Landscape Foundation support our employees in times of need
    - Homes for our Troops builds specially adapted homes for disabled veterans

Envision the Possibilities

- George Mason University continues to grow to meet the higher educational needs of its student body and BrightView has been here for over 30 years and will continue to be there to bring forward looking ideas to reality. BrightView continues to support George Mason University with the enhancement of your Million Dollar Walk. Studies have shown up to 62% of prospective students say campus appearance was the most influential factor when deciding where to enroll. In addition, research shows brand strength can increase alumni and corporate donors by 19% and the likelihood of donations over $1,000 by 13%. Ensuring visits to campus help recall positive experiences and memories can attract and retain students and increase alumni giving. Your BrightView Design Team brings all stakeholders together to determine overall expectations of your project. Using computer aided design and other technologies we are able to show the finished project in the stages of growth. Proper design and landscape elements can help create and maintain a safe, secure environment for students, faculty and visitors. BrightView enhancement projects have already assisted George Mason University in these goals and our branch and design team can offer many more ideas to further enhance safety, security and health.

ATTACHMENT-F-Subcontract-Grid-12-09-2021

	Prime Contractor		Subcontractor #1		Subcontractor #2	
			Fresh Air LLC		Tru Green	
Benefit Schedule	**LANDSCAPER/ GROUNDSKEEPER (non supervisor)- Employed by Prime Contractor**	**LANDSCAPER/ GROUNDSKEEPER(non-supervisor) Independent Contractor**	**LANDSCAPER/ GROUNDSKEEPER (non-supervisor)Employed by Subcontractor**	**LANDSCAPER/ GROUNDSKEEPER (non-supervisor)Indepe ndent Contractor**	**LANDSCAPER/ GROUNDSKEEPER (non-supervisor)Employed by Subcontractor**	**LANDSCAPER/ GROUNDSKEEPER (non-supervisor)Indep endent Contractor**
How many personnel in each category do you expect to have servicing our contract on a full time basis(30 hours or more per week)	**10 to 12**		**1**	**0**	**0**	
How many personnel in each category do you expect to have servicing our contract on a part-time basis(less than 30 hours per week)	**5**		**0**	**0**	**5**	
Personnel in this category will be paid(daily, weekly, Bi-weekly, monthly)?	Weekly		bi-weekly		Weekly	
How many days of vacation accrue per month?	0		1		1.5	
How many days of sick leave accrue per month?	0		5 days /year		NA	
How many days of other leave accrue per month?	0		0		NA	
How many paid holidays are there per year?	6		11		6	
Do you offer short-term disability pay to this category of worker	voluntary		no		Yes	
Do you offer long- term disability pay to this category of worker	voluntary		no		voluntary	
Do you provide all equipment, uniforms and supplies for this category of LANDSCAPER/ GROUNDSKEEPER?	Yes		equipment		Yes	
Does the category of LANDSCAPER/ GROUNDSKEEPER have to pay for any equipment, uniforms or supplies?	No		uniforms		No	
Notes:						

BRIGHTVIEW LANDSCAPE SERVICES, INC. RESPONSE

REQUEST FOR PROPOSAL

RFP GMU-1743-21

LANDSCAPE MAINTENANCE SERVICES AT:

GEORGE MASON UNIVERSITY'S CAMPUSES AND SITES FAIRFAX, ARLINGTON, PRINCE WILLIAM, POTOMAC SCIENCE CENTER AND POINT OF VIEW CAMPUSES

PREPARED BY:

LANDSCAPE SERVICES, INC.

5019 DAVID FORD ROAD

WOODBRIDGE, VA 22193

703.670.3088

SPECIFIC PLAN

i. Technical Plan (methodology) for performing the contract requirements

A. UNDERSTANDING OF GENERAL REQUIREMENTS

BrightView is honored to present our proposal for RFP GMU-1743-21. As George Mason University's experienced partner and a business partner of APPA, we understand how a well-maintained landscape at an institution of higher learning attracts students and donors by adding to the overall educational experience and the quality of life at George Mason University. With BrightView as your reliable partner, you have a team of local professionals dedicated to the careful stewardship of your landscape and its enduring beauty and value with the support of national resources.
Through ongoing discussion and out experience on campus we have concluded George Mason University create this request for proposal process in order to:

- Partner with a trusted, capable service provider who will continue to manage all services necessary to meet and exceed the expectations with a proactive, innovative, and sustainable approach, based on APPA Grounds Level 2 Standards.
- Align with George Mason University in all aspects Environmental, Social and Governance (ESG) to create a better earth, community and organization.
- Offer the community of George Mason University an enhanced landscape experience for a fair, value-based cost to the university based on current economic conditions.
- Simplify management of landscape maintenance for all campuses through consolidation of services under one highly-qualified service partner.

BrightView has thoroughly analyzed the scope of work, visited each site and created an all-encompassing service plan to ensure we meet, while striving to exceed, your expectations. During the estimating process, we re-measured turf areas, plant beds, and hardscape areas, re-counted trees and shrubs, and evaluated the condition of all plant materials with the purpose of establishing a baseline from which we created the following Landscape Maintenance Service Plan. We also reviewed our past performance operations and made recommended improvements based on site conditions and feedback from George Mason staff.

LEVEL 2 High Level Maintenance

BrightView understands the basis of the landscape service plan and the ultimate satisfaction of George Mason University's leadership based on scope of work and in achieving the APPA Level 2 High Level Maintenance recommendations. *Edited to represent services to be performed by BrightView.*

	APPA Grounds Standard LEVEL 2	
SERVICES	Associated with well-developed public areas, malls, government grounds, or college/university campuses. Recommended level for most organizations.	
TURF CARE	Grass cut once every five working days. Aeration as required but not less than two times per year. Reseeding or sodding when bare spots are present. Weed control practiced when weeds present a visible problem or when weeds represent 5 percent of the turf surface. Some pre-emergent products may be used at this level.	As aligned in the SOW
FERTILIZER	Adequate fertilizer level to ensure that all plant materials are healthy and growing vigorously. Amounts depend on species, length of growing season, soils, and rainfall. Rates should correspond to at least the lowest recommended rates. Distribution should ensure an even supply of nutrients for the entire year. Nitrogen, phosphorus, and potassium percentages should follow local recommendations. Trees, shrubs, and flowers should receive fertilizer levels to ensure optimum growth.	As aligned in the SOW
IRRIGATION	Sprinkler irrigated--electric automatic commonly used. Some manual systems could be considered adequate under plentiful rainfall circumstances and with adequate staffing. Frequency of use follows rainfall, temperature, season length, and demands of plant material.	Not Applicable in SOW Available in consult and services as needed
LITTER CONTROL	Minimum of once per day, five days per week. Offsite movement of trash depends on size of containers and use by the public. High use may dictate daily or more frequent leaning.	As aligned in the SOW
PRUNING	Usually done at least once per season unless species planted dictate more frequent attention. Sculpted hedges or high-growth species may dictate a more frequent requirement than most trees and shrubs in natural-growth plantings.	As aligned in the SOW
DISEASE AND INSECT CONTROL	Usually done when disease or insects are inflicting noticeable damage, are reducing vigor of plant material, or could be considered a bother to the public. Some preventive measures may be used, such as systemic chemical treatments. Cultural prevention of disease can reduce time spent in this category. Some minor problems may be tolerated at this level.	As aligned in the SOW
SNOW REMOVAL	Snow removed by noon the day following snowfall. Gravel or snowmeltmay be used to reduce ice accumulation.	Not Applicable in SOW Available in consult and services as needed
SURFACES	Should be cleaned, repaired, repainted, or replaced when their appearances have noticeably deteriorated.	As aligned in the SOW within areas of responsibility
REPAIRS	Should be done whenever safety, function, or appearance is in question.	As aligned in the SOW within areas of responsibility
INSPECTIONS	Inspection should be conducted by some staff member at least once a day when regular staff is scheduled.	As aligned in the SOW within areas of responsibility
FLORAL PLANTINGS	Normally, no more complex than two rotations of bloom per year. Care cycle is usually at least once per week, but watering may be more frequent. Health and vigor dictate cycle of fertilization and disease control. Beds essentially kept weed free.	As aligned in the SOW

B. LANDSCAPE MAINTENANCE REQUIREMENTS

BrightView Landscape Maintenance Service Plan for George Mason University

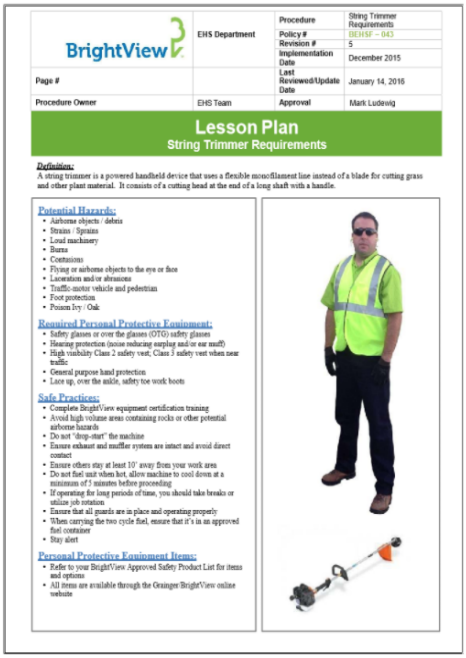
The following Landscape Maintenance Service Plan will ensure a horticulturally sound landscape of the highest quality, promoting the healthy growth of turf and plant material while ensuring a continual neat appearance of the site.

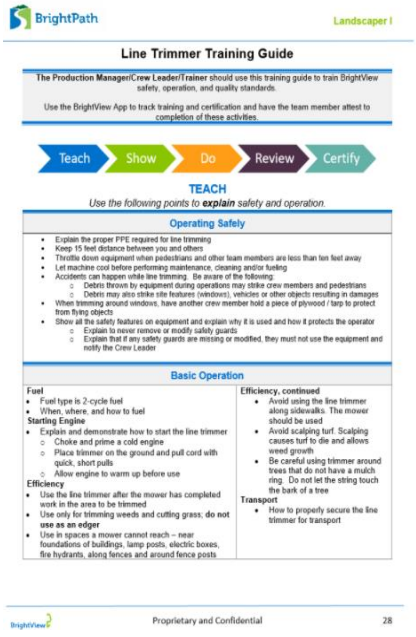
1. LAWN CARE:

- **Mowing, Trimming, and Edging**
  These services will be performed as presented in Statement of Needs and aligned with APPA LEVEL 2 High Level Grounds Maintenance Standards.

    - All work will be performed by safe and efficient BrightView personnel trained through our BrightPath Landscaper Development and BrightView University programs. Our industry standard programs ensure all our employees act at all times in a professional, safe manner. Our training programs include safety, equipment skill and landscape technical sessions and testing.
    - BrightView supplies all employees with clean uniforms and personal protective equipment at no cost to the employee. All staff members will have badge visible in their safety vest. Supplied Personal Protective Equipment (PPE) includes eye, ear and hand protection, as well as fire extinguishers, first aid kits and spill kits. In addition all employees wear safety toed shoes.







- BrightView uses state of the art equipment and vehicles to ensure we provide all clients a quality product. In addition to the equipment available to perform services, we will periodically introduce innovative equipment to test or put into operation. All of these efforts are to help BrightView become carbon neutral by 2035. Currently BrightView is field testing and using various electric handheld and backpack blowers, string trimmers, chain saws and push mowers. We are also field testing and using autonomous turf mowers of various sizes. Autonomous turf mowers allow for the same level of services with a reduced reliance on manual labor and a reduction in fossil fuel use via more efficient mowing patterns or electric powered motors.











BrightView's initiatives toward carbon neutrality by 2035

2022 - 2023	By 2027	By 2030
Deploy ~500 electric/hybrid vehicles	All management vehicles electric/hybrid	Convert production vehicles
Begin 2-cycle equipment conversion	All 2-cycle equipment converted to electric	Retrofit on leased properties
Tree planting, organics	1M+ trees planted	~2M trees planted
Continue water conservation	All real estate converted to green energy	BV ~75% carbon neutral
Real estate assessment		

2035 CO_2 NEUTRAL ACHIEVED

- Clean up for all services will occur after each service. Most grass clippings will be mulched and reincorporated into the soil as nutrients.

- **Fertilization**

  The fertilization application program is part of the BrightView's Integrated Pest Management (IPM) program. Strict adherence to the current University Nutrient Management Plan Attachments E 1-6, will be followed. The ultimate type and amount of fertilizer, lime, herbicides, fungicides and insecticides will be based on the results of the annual soil test by a qualified soil laboratory as presented in the current University Nutrient Management Plan Attachments E 1-6. All applications will be applied in accordance with the manufacturer's instructions as well as local, state and federal regulations. A pre-approved (by the Contract Administrator), "slow release", fertilizer will be applied to all turf areas as required. No more than a total maximum of 3.5lbs. of actual nitrogen per 1000sq. ft. of turf will be applied as described below. All applications are recorded per university and VDACS regulations.

  - First Application (Early Spring with Turf Herbicide)

    Fertilizer - Will be a granular product that will deliver approximately .5 lbs. of nitrogen/1,000 sq.ft.and applied with turf herbicide.
  - Second Application (Early Fall)

    Fertilizer - Will be a granular product that will deliver approximately 1.1 lbs. of nitrogen/1,000 sq.ft.of controlled release fertilizer.
  - Third Application (Late Fall)

    Fertilizer- Will be a granular product that will deliver approximately 1.1 lbs. of nitrogen/1,000 sq.ft.of controlled release fertilizer.

Fertilizer Application Records

Customer Information		Management Area Information	
Name:	GMU - Fairfax Campus	Management Area ID:	Potomac Science Center
Address:	4400 University Drive	Management Area Size:	15,000 square feet
	Fairfax, VA 22030	Plant Species:	Ornamentals/ Ground Cover
		Notes:	2021
Phone#:			

Date (M/D/Y)	Supervisor/ Applicator	Weather Conditions			Fertilizer Analysis	Rate	Amount Fertilizer Used	Application Equipment Used
		Temp	Wind Speed	Precip				
4/07/2021	BrightView	82	7 mph	0	17-0-5	.3625 G/1000	23.65 Gallons	Spray Applicator
11/17/2021	BrightView	60	10 mph	0	28-0-3	.75 lbs N 1000 sf	6-50lb Bags	Granular Spreader

When was the last time your fertilizer equipment was calibrated???
For information on calibration see Chapter 10 of the "Urban Nutrient Management Handbook".
Available for download at http://pubs.ext.vt.edu/430/430-350/430-350.html

NOTE: When granular products are used, any and all overthrown product material that hits sidewalks, roadways, or any other hardscape surfaces will be removed immediately and thoroughly before applicators or service personnel leave the site. BrightView will not apply fertilizer within 25' of a water feature, storm drain inlet, drainage ditch, or any other water conveyance system. Strict adherence to Department of Environmental Quality's, (DEQ), storm water Best Management Practices (BMP) is required for ALL identified conveyance locations, especially retention ponds (whether considered "wet" or "dry"). These practices and locations will be pre-located, reviewed and agreed upon with BrightView and the Contract Administrator prior to any applications.

- **Weed Control**

  BrightView will strive to and adhere to the APPA Level 2 relative to weed control. Herbicides will be used according to manufacturer's recommendations and in accordance with VA State Law and the Environmental Protection Agency (EPA) regulations. Applications may be modified according to predicted weather conditions. In the event of wind, rain, or other poor atmospheric conditions, application of liquid/granular herbicides will be either rescheduled or undertaken with EXTREME caution to avoid wind drift, offsite movement, etc. which may endanger nearby plants, people, or any other non-target species.

  - Turf Pre-Emergent & Broadleaf Weed Control Application (Early Spring)
    Apply in a single application; pre-emergent crabgrass control and post emergent broadleaf weed control products
  - Turf Pre-Emergent Application (Late Spring)
    Apply spot spray application; pre-emergent crabgrass control.
  - Broadleaf Weed Control Application (Early Summer)
    Apply spot treatment application; post emergent broadleaf weed control
  - Broadleaf Weed Control Application (Early Fall)
    Apply in spot treatment applications; a broadleaf weed control

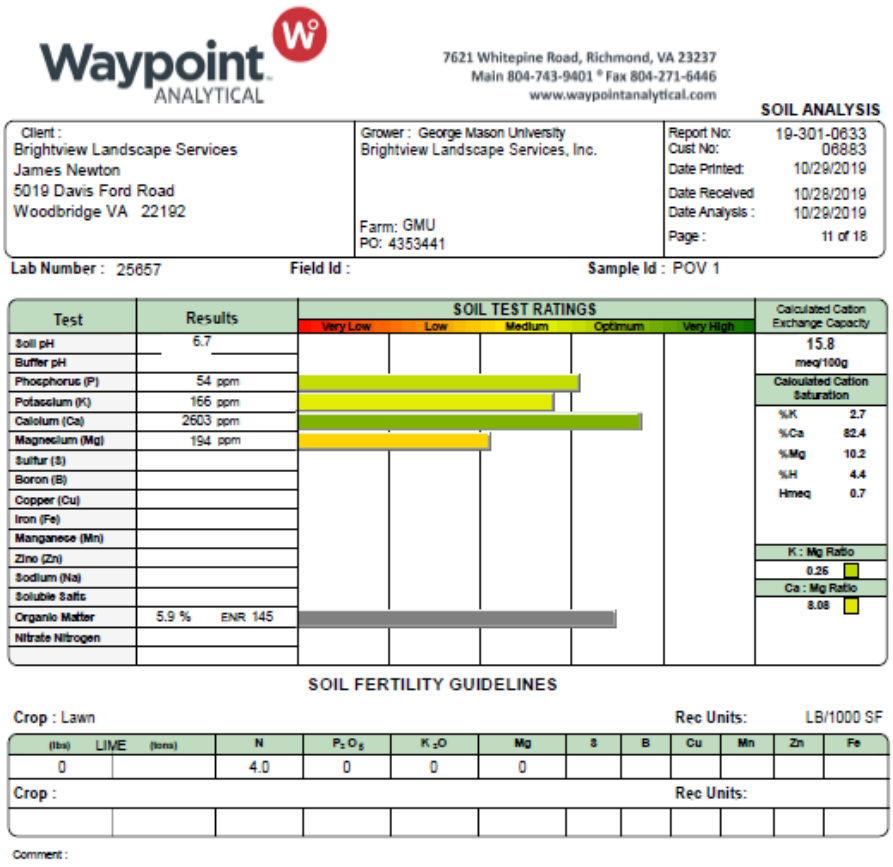
  NOTE: Some of the above applications may be combined at contractor discretion. Additional turf applications occasionally are needed for extremely hard to control weeds such as nutsedge and wild violet. These conditions require special attention and cannot be prevented without costly investments in preventative programs. BrightView Landscape Maintenance provides control for these weeds as a curative program at an additional cost on an as needed basis with prior approval from Manager/Owner.

- **Renovations and Improvements**
  - Aeration and Seeding
    All contractually accessible lawn turf will be core aerated two (2) times per year with a mechanical aerator to relieve compaction, permit penetration of moisture and nutrients, and to provide a proper oxygen-soil relationship. Aeration will be performed during Spring and Fall seasons.

    Bare and thin areas will receive overseeding applications at a rate of 4 to 5 lbs. of seed/1,000 sq.ft to align with aeration operations. This will strengthen weak areas and incorporate new varieties of grass seed into the existing turf. This seed will consist of a blue tag certified blend of turf-type fescue unless otherwise requested. Contractor will perform main seeding during the early Fall growing season. Soil amendment recommendations will be addressed with an out of contract proposal.

- **Soil Tests**

  BrightView performs soil tests at least once per year in each designated area and analyzed by an independent soil testing laboratory. Results of the soil test are provided to and discussed with the Contract Administrator. Based on the results of the soil tests, BrightView has recommended liming needs. When it has been determined that lime is needed, BrightView will uniformly applied at a rate not exceeding 25 lbs. per 1,000 sq.ft. to all turf areas covered, within this agreement, during a three to six month period. Soil tests will also adhere to and coincide with the current University Nutrient Management Plan and its independent soil testing program.



Waypoint ANALYTICAL

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SOIL ANALYSIS

Client :
Brightview Landscape Services
James Newton
5019 Davis Ford Road
Woodbridge VA 22192

Grower : George Mason University
Brightview Landscape Services, Inc.

Farm: GMU
PO: 4353441

Report No: 19-301-0633
Cust No: 06883
Date Printed: 10/29/2019
Date Received 10/28/2019
Date Analysis : 10/29/2019
Page : 11 of 18

Lab Number : 25657 Field Id : Sample Id : POV 1

Test	Results	SOIL TEST RATINGS (Very Low / Low / Medium / Optimum / Very High)
Soil pH	6.7	
Buffer pH		
Phosphorus (P)	54 ppm	
Potassium (K)	166 ppm	
Calcium (Ca)	2603 ppm	
Magnesium (Mg)	194 ppm	
Sulfur (S)		
Boron (B)		
Copper (Cu)		
Iron (Fe)		
Manganese (Mn)		
Zinc (Zn)		
Sodium (Na)		
Soluble Salts		
Organic Matter	5.9 % ENR 145	
Nitrate Nitrogen		

Calculated Cation Exchange Capacity: 15.8 meq/100g

Calculated Cation Saturation
%K 2.7
%Ca 82.4
%Mg 10.2
%H 4.4
Hmeq 0.7

K : Mg Ratio 0.26
Ca : Mg Ratio 8.08

SOIL FERTILITY GUIDELINES

Crop : Lawn Rec Units: LB/1000 SF

(lbs) LIME (tons)	N	P_2O_5	K_2O	Mg	S	B	Cu	Mn	Zn	Fe
0	4.0	0	0	0						

Crop : Rec Units:

Comment :

2. TREES, SHRUBS, GROUND COVER, BEDDING/MULCHED AREAS, AND WOODLAND PATHS:

- **Pruning**
  - Pruning services will be performed seasonally by property trained and equipped BrightView staff knowledgeable of the growth habit of the specified plants, and using hand pruners, loppers, pole pruners, and shears. Tools will be kept clean and sharp. Pruning will be done for the

purpose of enhancing the inherent growth characteristics of each plant species, removing limbs which interfere with pedestrians, and removing dead or diseased wood. Cuts will be clean and flush, without tears or stubs.

- All ornamental trees, shrubs, and groundcover on the sites will be pruned and shaped in accordance with accepted horticultural practices and timing (this will include considerations to the preservation of flower buds and berry production) to promote proper plant vigor and growth. Pruning will include removal of dead or damaged branches to develop and retain the natural form of the plant and/or create and accomplish their use in the landscape design. Plant material and shrub growth will also be prevented from growing in front of windows, walkways, building entrances, light fixtures, seating areas, irrigation controls, pedestrian pathways, signage, and egress areas. Ornamental trees and shrubs located in or near parking lots/spaces and right-of-ways will be pruned and maintained to allow proper visibility and sightlines, or as not to obstruct safe visual sightlines. Shearing will be confined to areas of formal plantings, such as hedges that are horticulturally responsive to such practices.
- BrightView will prune and correct damage and/or breakage done to plants and shrubs caused by routine storms, ice, wind, and vandalism. Severe or excessive damage due to out of the ordinary, violent, or catastrophic events will be evaluated and discussed with the Contract Administrator. All pruned, trimmed, sheared, or otherwise removed material due to pruning activities will be removed from the site immediately following said practices.

  NOTE: Shrub and Tree pruning excludes non-ornamental materials, wooded buffers and naturalized areas. Pruning services covered under these specifications are limited to a safe operation from the ground with a pole pruner reaching to a height of twelve (12) feet.

- **Weed Control**
  - BrightView controls weeds in all planting, landscaped, and hardscaped areas. Weed control is performed by both manual and chemical means. We continuously strive to achieve and maintain an APPA Level 2 Service Level for all areas defined.
  - Pre and post weed control chemicals are applied throughout the growing seasons. We begin with a granular or liquid pre-emergent control to plant beds and tree wells during mulching operations. If conditions allow, we also apply a liquid pre and post weed control to sidewalk, curb and parking lot cracks in difficult to control areas of campus and other sites.
  - During each service visit crews will use manual means to remove weeds of excessive numbers and size, as well as apply post emergent weed controls.
  - Herbicides will be used according to manufacturer's recommendations and in accordance with VA State Law and the Environmental Protection Agency (EPA) regulations. Extreme caution will be exercised when using these controls as to avoid damaging nearby desirable plant materials.

- **Mulch**

  For the health of plant materials and aesthetics, all ornamental trees, shrubs, and planting beds currently established will be uniformly mulched with a top-grade, color-enhanced brown, hardwood product, free of all major debris to achieve a maximum depth of three (3) inches. BrightView will not be required to remove existing mulch, unless the site has an excess of the maximum allowable depths. Existing mulch will be cultivated prior to applying new mulch in order to minimize compaction, over-applications, and allow for maximum percolation.

  - Mulching services will be performed as follows:
    a. One full scale application will be performed during the month of April, and be 100% completed prior to University Commencement in May.
    b. If necessary, a second partial application will be completed during early August, prior to the return of the student body. Consideration will be given to the Main Campus high visibility public venues (EBA, Center for the Arts, Merten Hall).

  - Mulch application excludes all wooded buffer zones, naturalized areas and mature pine trees. Specifications does not apply to areas needing wood chips, sand, gravel or playground carpet materials.

- **Edging**
  - Along with the April-May mulch application all bed and tree well edges will be hard edged by mechanical or manual means. Special consideration will be used while working near plant species with surface type root systems, such as Maples.
    - Edging services excludes all wooded buffer zones, naturalized areas and mature pine trees. Specifications does not apply to areas containing wood chips, sand, gravel or playground carpet materials.

- **Fertilization of Trees, Shrubs and Groundcover**
  - Surface fertilization of mulched ornamental shrubbery beds, trees and groundcover with a controlled release granular organic fertilizer to supply approximately 1.0 lb. N/1,000 sq.ft. applied during the Spring mulching operations.

3. LEAF REMOVAL

- BrightView will mulch, collect or remove all leaves from the lawn areas, in and around plants and shrubs, along surfaced areas (walkways and roadways) and next to all buildings and structures. BrightView will create a service schedule based on the University's expectation of:
  - No turf grass damage/decline due to the accumulation of leaf litter.

- No build-up of leaves on turf areas that could cause unsightliness.
- No build-up of leaves in planting areas that could cause plant damage, unsightliness, or decline to overall plant vigor.
- Leaves will not build-up on walkways, parking lots, curbs, storm drains, etc. to prevent flooding of roadways, tripping/slip hazards, and to allow for proper storm water runoff.

- On-going leaf, limbs and organic debris service will be performed daily during the months of October, November, and December. It is expected that bulk collections may also be necessary during the contract period. Leaf, limbs and organic debris removal will be performed as-needed, such as in the case of storms, heavy winds, etc., in order to keep building entrances, stairs, storm structures, light fixtures, drains, roadways, etc. clear to prevent hazardous conditions. The Contract Administrator may contact BrightView to schedule the prompt removal (within 24 hours) of said target or problem areas. This service is to be included in the fixed-fee cost.
- BrightView will provide off-site disposal of all collected leaves, limbs, or organic debris.

NOTE: It is understood by both parties that seasonal leaf drop is an ongoing event over three – four months and at times leaves will be present on turf, shrubs, plant beds and hardscapes. BrightView will create a proactive plan to work through the process in synch with environmental conditions and in cooperation with University leadership.

4. FLORAL PLANTINGS

- BrightView will install spring and fall flower rotations in existing beds at campus entrances, formal building signage/entrances, and areas of high pedestrian visibility as to provide a pleasing landscape at an APPA Level 2. Recommendation on planting sites will be followed per the RFP Attachments H. To the greatest extent possible; native, drought tolerant, and non-invasive plants are recommended. BrightView will fertilize and irrigate the plantings as needed to provide a pleasing appearance. The care cycle will be planned as once per week, but watering may be more frequent. Health and vigor will dictate the cycle of fertilization and disease/insect control and beds will be kept weed free. Dead plants caused by neglect or improper installation will be removed and replaced by BrightView. Plants damaged or dead from issues outside BrightView's control (janitorial/cleaning agents, pedestrian traffic, wildlife, etc.) will be replaced after approved proposal by the Contract Administrator. Approximate material quantities is noted below.

Job Name	Qty	Size	Summer Types	Fall Types
GMU Fairfax Campus	**8500**	**4"**	**Vinca, Lantana, Begonias**	**Pansies, Peonies**
GMU Arlington Campus	**1175**	**4"**	**Vinca, Lantana, Begonias**	**Pansies, Peonies**
GMU Potomac Science	**375**	**4"**	**Vinca, Lantana, Begonias**	**Pansies, Peonies**
GMU Prince William Campus	**1980**	**4"**	**Vinca, Lantana, Begonias**	**Pansies, Peonies**



GMU Fairfax Campus Flower Beds

Map Creation Date: 1/27/2021







5. INTEGRATED PEST MANAGEMENT

- Turf, ornamental trees, shrubs, groundcover and rotational floral plantings will be managed for disease and pest control utilizing an Integrated Pest Management (IPM) program.
    - The IPM program will consist of monitoring turf, ornamental trees, shrubs, groundcover and rotational floral plantings on a weekly basis during the growing season.
    - Formal Inspections will be performed monthly (more frequently if directed by GMU or BrightView staff) by a qualified Plant Health Care inspector, certified in the use of control products, who will determine the severity of any disease or pest infestation and apply appropriate biological or chemical controls only when and where necessary to keep the pest populations at acceptable levels (see IPM Report below).



BrightView

INTEGRATED PEST MANAGEMENT REPORT

George Mason University — September 2020

Over the past few weeks we have visited the George Mason campuses evaluating each for pests, diseases, and other plant health care concerns. This report is a compilation of evaluations that were conducted during the past month. Each campus was evaluated, but may not necessarily have items that need immediate attention. The less significant issues may or may not be mentioned in the report. The off-campus sites and Mathy houses were also reviewed as part of this report with no significant items to address outside what is in this report. There will be a follow up report in the Winter 2020 2021.

Taxus Mealy Bugs/Black Sooty Mold

Also at the Recreation and Athletic Complex (RAC) we have achieved good control over the yews that were developing dead spots due to taxus mealy bugs with white cotton sacks in addition to some black sooty mold. The dead areas still need to be pruned out of the plants.

FAIRFAX CAMPUS INCLUDING HOUSING

White Peach Scale (WPS) at RAC

The laurels located at the Recreation and Athletic Complex (RAC) that had been showing signs of White Peach Scale infection have responded well to the systemic treatment. We would recommend replacement of some that are missing in the area.

Azalea Stress and Iron Deficiency

The lines of azaleas along main walkway to Merten Hall are showing signs of stress from previous and ongoing environmental issues; mainly the full sun and the drought followed by rainy periods we have had over the past few years. In order to have these Azaleas perform better, we recommend moving the remainder of them to a more protected area on campus.

PRINCE WILLIAM CAMPUS

Gloomy Scale

The treatments last year for the gloomy scale on the Maples has helped several of the Maples at the BRL building and the scale is becoming less active, but some have not responded as well. It is important that these systemic treatments continue where this scale is found. The trees that did not respond well should be replaced since the damage is such that the leaders are affected and will remain unsightly moving forward

Obscure Scale

Obscure scale is still showing signs of activity on the Willow Oaks at Prince William Campus but the treatments have made a big impact. This scale can cause stem dieback as the population grows. We recommend the systemic basal bark spray to continue the treatment of this scale.

ARLINGTON CAMPUS

Mites on Japanese Hollies

There populations of mites were controlled and there is now no signs of any insect infestation.

Chlorotic Ginko trees

The Ginko Trees on the plaza are doing quite well and have had to have some pruning done to keep them in proper shape. The newer Ginko trees are Chlorotic and could use deep root fertilization with iron supplements and cambistat to help them overcome the stressful environment and grow.

- Based on the results of inspections, BrightView will be responsible for immediately notifying the Contract Administrator as to the need to apply insecticides or fungicides to control insects and diseases which exceed acceptable thresholds and/or may cause damage to or be detrimental to the health of the plant material.
- BrightView will be responsible for repairing any and all damage caused by lack of prompt notification including treating, repairing, or replacing to the satisfaction of the University at no additional cost.
- BrightView will recommend insecticide, herbicide, or fungicide along with type, dosage rate, number of applications, and specify areas that require coverage.
- Whenever possible, the use of benign horticultural oils, soaps and naturally occurring biological controls will be used.
- Consideration will be given to the presence or absence of natural predators, the appropriate timing of the application(s) as well as the life cycle of the disease or pest.
- BrightView will provide, as-needed, all insecticide, herbicide, or fungicide applications. These applications will be pre-approved by the Contract Administrator or designee.
- Any and all applications will be made according to manufacturer's recommendations in accordance with federal and state requirements.
- On occasion, preventive control measures may be required to control potential insect and disease problems considered inevitable due to environmental conditions. If such conditions exist, BrightView will promptly notify the Contract Administrator.
- IPM program excludes wooded buffer zones and naturalized areas.

6. GROUNDS POLICING

- BrightView crews will police all of the grounds areas prior to the start of landscape maintenance operations, at every visit. This work includes the cleanup of debris such as litter, trash, twigs and sticks to be in compliance with the Level 2 APPA Service Standard



C. SERVICES TO BE PERFORMED IN ADDITION TO THE BASIC CONTRACT PRICE

BrightView will provide the following services on an “As Needed” basis. If these services are requested, BrightView will provide a written estimate to the Contract Administrator upon request, for approval.

1. Emergency Services or Repairs
    - Emergency services will be billed on a time and material basis. Categories include, but are not limited to; damage to trees, turf, or plant material caused by unforeseen catastrophic events such as high winds, hurricanes, lightning, ice/snow damage, or vandalism.
2. Replacement of Trees, Shrubs, Groundcover, and Turf
    - BrightView will evaluate and provide a written estimate for replacements. BrightView will provide adequate water to new plantings that will ensure proper establishment. BrightView agrees to provide 100% guarantee for replacement, if the newly planted materials fail, for up to a minimum of (1) one year from the installation date. For all new or replacement plantings or their considerations; BrightView will strive to recommend the approved plants from the list housed by the University prior to any installations (see list below). Strong consideration must be given to the use of native plants or cultivars of native plants prior to approval. Invasive species are prohibited.

George Mason University Landscape Guidelines
Approved Plant Materials and Standards
APPROVED - September 2009

Common Name	Scientific Name	Native[1]	Drought Tolerant[2]	Character Zones[3]	Litter Level[4]	Potential Mature Size (H x W)	Installation Size	Comments
Deciduous Trees	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
Hedge Maple	*Acer campestre*	N	Y	All	Low	30' x 30'	2 to 2-1/2" cal.	
Red Maple	*Acer rubrum (and cultivars)*	Y	Y	All	Low	50' x 45'	2 to 2-1/2" cal.	May have surface roots
River Birch	*Betula nigra (and cultivars)*	Y	N	A, R, N	Low	50' x 50'	2 to 2-1/2" cal.	
American Beech	*Fagus grandiflora*	Y	N	N	High	60' x 100'	2 to 2-1/2" cal.	Beech nuts
Patmore Seedless Ash	*Fraxinus pensylvanica "Patmore'*	Y	Y	All	Low	50' x 35'	2 to 2-1/2" cal.	Urban and salt tolerant
Tulip Poplar	*Liriodendron tulipifera*	Y	N	R, N	Low	70' - 80' tall	2 to 2-1/2" cal.	Will outgrow small spaces
Planetree	*Platanus x acerifolia*	N	Y	R,N,P	High	50' x 40'	2 to 2-1/2" cal.	Round fruit and exfoliating bark
White Oak	*Quercus alba*	Y	N	N	High	60' x 70'	2 to 2-1/2" cal.	Acorns
Willow Oak	*Quercus phellos*	Y	Y	All	Medium	60' x 40'	2 to 2-1/2" cal.	Small acorns but slender foliage
Lacebark Elm	*Ulmus carpinifolia*	N	Y	All	Low	50' x 50'	2 to 2-1/2" cal.	Urban tolerant w/ attractive bark
Bald Cypress	*Taxodium distichum*	Y					2 to 2-1/2" cal.	
Sweet Gum	*Liquidambar styraciflua*	Y					2 to 2-1/2" cal.	
Evergreen Trees	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
Leyland Cypress	*Cupressocyparis leylandii*	N	Y	All	Low	60' x 12'	#5 cont. (3'-4')	May outgrow small spaces
American Holly	*Ilex opaca (and cultivars)*	Y	N	A,R,N	Low	30' tall	#5 cont. (3'-4')	Male and female plants needed for berries
Eastern White Pine	*Pinus strobus*	Y	N	All	Low	60' x 40'	B&B (5'-6')	Not salt tolerant
Eastern Arborvitae	*Thuja occidentalis*	Y						
Southern Magnolia	*Magnolia grandiflora*	Y						
Ornamental Trees	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
Downy Serviceberry	*Amelanchier arboreaor A. canadensis*	Y	N	All	Low	20' tall	B&B (5'-6')	Can be clump or tree-form
Eastern Redbud	*Cercis canadensis*	Y	Y	All	Medium	25' x 30'	B&B (5'-6')	Small seed pods, can be clump or tree-form
Fringetree	*Chionanthus virginicus*	Y	N	All	Low	15' x 15'	B&B (3'-4')	Urban tolerant
Flowering Dogwood	*Cornus florida*	Y	N	All	Low	25' x 30'	B&B (5'-6')	
Corneliancherry Dogwood	*Cornus mas*	N	N	All	Low	25' x 15'	B&B (5'-6')	Urban tolerant
Winter King Hawthorn	*Crataegus viridis 'Winter King'*	N	Y	All	Low	20' x 20'	1-3/4" - 2" cal.	Some thorns, urban tolerant
Crapemyrtle	*Lagerstroemia x. (and cultivars)*	N	N	All	Low	15' x 15'	B&B (8'-10')	
Sweetbay Magnolia	*Magnolia virginiana*	Y	N	All	Low	25' x 25'	B&B (5'-6')	Fallen leaves may be slippery when wet
Sourwood	*Oxydendrum arboreum*	Y	N	R, N	Low	25'-30' tall	2 to 2-1/2" cal.	
Deciduous Shrubs	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
Brilliant Red Chokeberry	*Aronia arbutifolia 'Brilliantissima*	Y	N	R,N	N/A	7' x 4'	#3 cont. (3'-4')	Tends to spread
American Beautyberry	*Callicarpa americana*	Y	Y	R,N	N/A	6' tall	#3 cont. (2'-3')	
New Jersey Tea	*Ceonothus americanus*	Y	Y	All	N/A	3' tall	#3 cont, (18"-24")	
Summersweet	*Clethra alnifolia*	Y	N	All	N/A	5' x 6'	#3 cont. (2'-3')	Good in groupings/masses or borders
Tatarian Dogwood	*Cornus alba*	N	N	All	N/A	6' x 6'	#3 cont. (2'-3')	Plant in masses
Border Forsythia	*Forsythia x. intermedia*	N	N	All	N/A	8' x 10'	B&B (5'-6')	Needs pruning in tight areas, urban tolerant
Witch Hazel	*Hamamelis virginiana*	Y	Y	All	N/A	12' x 12'	B&B (6'-8')	Somewhat urban tolerant
Wild Hydrangea	*Hydrangea arborescens*	Y	N	All	N/A	5' x 5'	#3 cont. (18"-24")	Grows best in partial shade
Sweetspire	*Itea virginica*	Y	Y	All	N/A	4' x 6'	#3 cont. (18"-24")	Good in groupings/masses or borders
Mountain Laurel	*Kalmia latifolia*	Y	Y	All	N/A	6' x 6'	#3 cont. (2'-3')	Good for part-shade
Coast Leucothoe	*Leucothoe axillaris*	Y	N	All	N/A	3' x 6'	#3 cont. (18"-24")	Best in part-shade
Spicebush	*Lindera benzoin*	Y	Y	A,R,N	N/A	8' x 8'	B&B (5'-6')	May be better in naturalistic settings
Koreanspice Viburnum	*Viburnum carlesii*	N	Y	All	N/A	6' x 6'	#3 cont. (18"-24")	Somewhat urban tolerant
Arrowwood Viburnum	*Viburnum dentatum*	Y	N	All	N/A	8' x 8'	#3 cont. (3'-4')	Very urban tolerant
Winterthur Viburnum	*Viburnum nudum 'Winterthur'*	Y	N	All	N/A	5' x 5'	#3 cont. (2'-3')	Good in wet areas
Blackhaw Viburnum	*Viburnum prunifolium*	Y	N	All	N/A	15' x 12'	B&B (2'-3')	
Rhododendron								
Evergreen Shrubs	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
William Penn Barberry	*Berberis x gladwynensis 'William Penn'*	N	N	All	N/A	4' x 4'	#3 cont. (18"-24")	
Chinese Holly	*Ilex cornuta 'Burfordii Nana'*	N	Y	All	N/A	6' x 6'	#3 cont. (18"-24")	Has several cultivars of varying heights
Inkberry	*Ilex glabra*	Y	N	All	N/A	4' x 4'	#3 cont. (18"-24")	Has several cultivars of varying heights
Winterberry	*Ilex verticillata*	Y	N	All	N/A	8' x 8'	#3 cont. (18"-24")	Wet site tolerant, male/female for berries
Chinese Juniper	*Juniperus chinensis*	N	Y	All	N/A	Varies	Varies	Several cultivars of varying heights (2' to 6')
Nothern Bayberry	*Myrica pensylvanica*	Y	Y	All	N/A	6' x 6'	#3 cont. (18"-24")	Salt tolerant, forms colonies through suckers

Common Name	Scientific Name	Native[1]	Drought Tolerant[2]	Character Zone[3]	Litter Level[4]	Potential Mature Size (H x W)	Installation Size	Comments
Perennial Grasses	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
River Oats	*Chasmanthium latifolium*	Y	N	R,N	N/A	3' tall	#1 cont.	
Elijah Blue Festuca	*Festuca ovina 'Elijah Blue'*	N	Y	A,R,P	N/A	8" tall	#1 cont.	
Soft Rush	*Juncus effusus*	Y	N	N	N/A	1' x 1.5'	#1 cont.	Grows well in standing water
Muhlygrass	*Muhlenbergia capillaris*	Y	Y	A,R,P	N/A	3' x 3'	#1 cont.	Pink/purple flower, very drought tolerant
Switch Grass	*Panicum virgatum*	Y	Y	All	N/A	Varies	#1 cont.	Height varies by cultivar (3' to 7')
Dwarf Fountain Grass	*Pennisetum alopecuroides 'Hameln'*	N	Y	All	N/A	18" x 24"	#1 cont.	Species form grows taller
Little Bluestem	*Schizachyrium scoparium*	Y	Y	All	N/A	3' tall	#1 cont.	Best in groups or masses
Woolgrass bulrush	*Scirpus cyperinus*	Y	N	N	N/A	4'-5' tall	#1 cont.	Prefers wet sites
Indian Grass	*Sorghastrum nutans*	Y	Y	All	N/A	6' tall	#1 cont.	Cultivars can grow shorter
Groundcovers	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
Compact Youngstown Juniper	*Juniperus horizontalis 'Plumosa Compacta Y*	N	Y	All	N/A	2' x 5'	#3 cont. (12" to 15")	Good for masses, slopes, and erosion control
Blue Rug Juniper	*Juniperus horizontalis 'Wiltoni'*	N	Y	All	N/A	6" x 5'	#3 cont. (12" to 15")	Good for masses, slopes, and erosion control
Big Blue Lilyturf	*Liriope muscari 'Big Blue'*	N	N	All	N/A	1' x 2'	#1 cont.	Variegated species available
Japanese Spurge	*Pachysandra terminalis*	N	N	All	N/A	8" tall	2" in flat	Full shade only
Sedum	*Sedum spp.*	N	N	All	N/A	18" x 24"	#1 cont.	Available in lower-growing species
Fragrant Sumac	*Rhus aromatica (gro-low)*	Y						
Woodland Phlox	*Phlox divaricata*	Y						
Creeping Phlox	*Phlox stolonifera or P. sublata*	Y						
Perennial Plants	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
Butterfly Weed	*Asclepias tuberosa*	Y	Y	A,R,N	N/A	2' x 1.5'	#1 cont.	
Heart-leaved Aster	*Aster cordifolius*	Y	Y	N	N/A	3' tall	#1 cont.	Woods or grassy clearings, natural settings
White Wood Aster	*Aster divaricatus*	Y	Y	N	N/A	2' tall	#1 cont.	Woods or grassy clearings, natural settings
Threadleaf Coreopsis	*Coreopsis verticillata*	Y	Y	A,R,N	N/A	2' tall	#1 cont.	Variety of yellow tones
Delphinium	*Delphinium exaltatum (and cultivars)*	Y	N	R,N	N/A	5' x 1.5'	#1 cont.	
Purple coneflower	*Echinacea purpurea*	Y	N	All	N/A	2-3' tall	#1 cont.	
Joe Pye Weed	*Eupatorium fistulosum*	Y	N	N	N/A	5' tall	#1 cont.	
Wild Geranium	*Geranium maculatum*	Y	N	R,N	N/A	2' tall	#1 cont.	Grows better in part shade
Ox-eye Sunflower	*Heliopsis helianthoides*	Y	Y	A,R,N	N/A	4' x 3'	#1 cont.	Border plant or naturalized in open area
Daylily	*Hemerocallis spp.*	N	N	All	N/A	2' x 2'	#1 cont.	Numerous varieties and cultivars available
Hosta	*Hosta spp.*	N	N	All	N/A	Varies	#1 cont.	Numerous varietiesavailable, needs shade
Cardinal Flower	*Lobelia cardinalis*	Y	N	R,N	N/A	2' x 2'	#1 cont.	Border plant or naturalized in open area
Bee Balm	*Monarda didyma (and cultivars)*	Y	N	A,R,N	N/A	3' x 3'	#1 cont.	
Russian Sage	*Perovskia atriplicifolia*	N	Y	All	N/A	3' x 3'	#1 cont.	
Black-eyed Susan	*Rudbeckia fulgida*	Y	Y	All	N/A	3' x 4'	#1 cont.	
Autumn Joy Sedum	*Sedum 'Autumn Joy'*	N	N	All	N/A	1.5'-2' tall	#1 cont.	
Blue-Eyed Grass	*Sisyrinchium angustifolium*	Y	N	N	N/A	1.5' x 1'	#1 cont.	Native plant gardens, borders, natural areas
Tall Meadow Rue	*Thalictrum pubescens*	Y	Y	N	N/A	4' tall	#1 cont.	Background plant in natural settings
Golden Alexanders	*Zizia aurea*	Y	N	N	N/A	2' x 2'	#1 cont.	
False Indigo	*Baptisia australis*	Y					#1 cont.	
Columbine	*Aquilegia Candadensis*	Y					#1 cont.	
Bluestar	*Amsonia tabernaemontana*	Y					#1 cont.	
Ferns	*Scientific Name*	Native	Drought Tol.	Char. Zone	Litter Level	Pot. Mature Size	Installation Size	Comments
Christmas Fern	*Polystichum acrostichoides*	Y						
Hay-scented Fern	*Dennstaedtia punctiloba*	Y						
Interrupted Fern	*Osmunda claytoniana*	Y						
Ostrich Fern	*Matteuccia struthiopteris*	Y						
Royal Fern	*Osmunda regalis*	Y						
Turf Lawn Substitutes	*Supplier Name*							
Native Sun Turfgrass	Native American Seed	N/A	Y	All	N/A	5"-8" tall	Seed	http://www.seedsource.com/
Enviro-Turf	Bluestem Nurseries	N/A	Y	All	N/A	4"-6" tall	Seed	http://www.bluestem.ca/
Original No-Mow Grass	NoMow Grass	N/A	Y	All	N/A	3"-6" tall	Seed	http://nomowgrass.com/index.htm
Improved Lush Blue-Green	NoMow Grass	N/A	Y	All	N/A	4"-7" tall	Seed	http://nomowgrass.com/index.htm

1. The term "native" for this report means that plants are native to the State of Virginia
2. Drought tolerance was based on publications that suggested that these plants were adaptable to dry sites, soils, and conditions and would survive dry conditions.
3. A = Acadmic; R = Residential; N = Natural; P = Parking
4. High = Large number of fruits/nuts/pods dropped; Medium = Some fruits/nuts/pods dropped; Low = Neglible amount of fruits/nuts/pods dropped

3. Tree Trimming (beyond the base contract scope)
    - BrightView has a full scale, in-house arbor care department capable of any tree trimming needs. Pricing can be provided by the project, but the day or time and materials billing structure.
4. Tree Removal (with or without stump removal)
    - BrightView has a full scale, in-house arbor care department capable of any tree removal needs. Pricing can be provided by the project, but the day or time and materials billing structure.
5. Additional Leaf Removal/Clean-up (beyond the base contract scope)
    - BrightView will provide a pricing structure to best suit the needs of the University and the scope of work.
6. Additional mulching (beyond the base contract scope)
    - BrightView will provide a pricing structure to best suit the needs of the University and the scope of work.
7. Turf Renovation
    - Through the use of larger tractor mounted equipment or through the use of smaller walk behind units BrightView can perform Turf Renovation services to any size area. The use of proper, quality materials is a necessity to include topsoil, composts, fertilizers, turf seed, and if necessary, mulching materials. BrightView will provide a pricing structure to best suit the needs of the University and the scope of work.

8. Aeration (beyond the base contract scope)
    - Through the use of larger tractor mounted aerators or through the use of smaller walk behind units, BrightView can perform additional Aeration services to any size area. BrightView will provide a pricing structure to best suit the needs of the University and the scope of work.
9. Top Soil, compost and topdressing (beyond the base contract scope)
    - The use of proper, quality materials is a necessity to include topsoil, composts, fertilizers, turf seed and if necessary mulching materials. BrightView works with only the best suppliers and can accommodate any size project for the University.

D. PRODUCTS AND MATERIALS

All products and materials selected by BrightView will be approved by the Contract Administrator prior to applications. Products or materials will be applied in accordance with Manufacturer's recommended procedures and within the seasonal limitation which govern the effectiveness or the expected results of a particular product or material. Below is a sample of some of our turf and ornamental care products which may be used at George Mason University.

Product Type	Product Name	Feature & Benefits
Soil Amendments	Lime	To amend the soil pH in areas with alkaline soil
	Sulfur	To amend the soil pH in areas with acidic soil
Weed Control	Heritage T&L	Brown Patch, Leaf spot, summer patch, Take-all, Red-thread, Rust
	Dorado	Dollar Spot, Red Thread, Summer Patch, Pink Snow Mold, Rust.
	Dorado	Dollar Spot, Red Thread, Summer Patch, Pink Snow Mold, Rust.
	Dimension 0.15% 13-0-5 30% polyplus	Pre crabgrass booster + light N fertilization
	Momentum FX2	Broadleaf weed control
	Threeway Ester II	Post broadleaf weed control
	Xonerate	Post Poa annua control (when Poa actively growing)
	Quinclorac 75DF	Post crabgrass control
	Dismiss	Post broadleaf + nutsedge + kyllinga weed control
	Tourney	Dollar spot, Rust, Summer Patch, Pink snow mold, Rate Negotiated locally.
	Eagle 20EW	Dollar Spot, Brown Patch, Red Thread, Summer Patch, Necrotic Ring Spot
	Dismiss / Surepyc	Yellow/Purple nutsedge and Kyllinga (No Use In NY)
	Sedgehammer/Prosedge	Yellow/Purple nutsedge and Kyllinga
	Quincept	Broadleaf and Grassy weeds (No Use In NY)
	Drive XLR8	Crabgrass Control (No Use In NY)
	Tenacity	Grassy weeds
	Turflon	Broadleaf weeds
	Escalade2	Broadleaf Weeds
	Change Up	Broadleaf Weeds
	Trupower 3	Broadleaf weeds
	Stonewall 65WDG	Preemergence weed control
	Freehand 1.75G	Preemergence weed control
	Sureguard	Bareground/utility lot weed control
	Cheetah Pro	Non-selective weed control
	Roundup QuikPro	Non-selective weed control

Product Type	Product Name	Feature & Benefits
Insecticide	Acelepryn	Separate - Preventative grub control
	Merit - Grub Preventative	Separate - Preventative grub control
	Talstar P / Wisdom - Insect Control	Curative Chinch Bug & Sod Webworm control
	Arena / Other insects	Curative Grub, Billbug and Cranefly
	Arena / Other insects	Curative Grub, Billbug and Cranefly
	Top Choice - Fire Ant	Season Long Fire Ant Control
	Top Choice - Mole Cricket	Mole Cricket
Turf Seed Nutrients	Turf-type tall fescue	Tall fescue overseeding
	5-0-20 + 10% Iron	Supplemental fertilization for color on irrigated accts.
	12-0-0 w/ Iron	Supplemental fertilization for color on irrigated accts.
Tree & Shrub	Antidesiccant	Applied to select plants only
	Horticultural Oil	Insect and scale control
	CoreTect	Sucking insect control for specimen trees/shrubs
	Safari 2G	Sucking insect and Jap beetle control (flowers/shrubs)
	Crosscheck Plus	Insect and scale control
	Safari 20SG	Sucking insect control bark treatment (oz/gal water)
	Avid	Mite control
	Cutless 0.33G	Growth regulation of fast growing shrubs
	Trimtect	Growth regulation of fast growing shrubs
Mosquito Control	Talstar / Wisdom	Mosquito adults only, No larvicide program
Tick Control	Talstar / Wisdom	Tick Control
Other	ArborJet Trunk Injection	EAB, Borer, Chlorosis, armored and soft scales
	Basal Drench	EAB, Borers, armored and soft scales

E. CLEAN UP AND PROTECTION

BrightView services teams will at all times practice caution when working on the grounds of George Mason University. All team members have been trained to perform services and practice proper etiquette when by-standers are present. When work is completed BrightView will clean up after ourselves and return the site to as it was or better before vacated the site.



Debris will be removed from the site at the end of each work day and properly disposed of in a licensed landfill or as otherwise required by law. BrightView will make all efforts to recycle and reuse any waste materials and debris. BrightView will be responsible for protecting existing landscape from damage during landscape maintenance operations. BrightView will perform contract work in such a manner as to not interrupt or interfere with the operation of any existing activity on the premises or with the work of any outside contractor or service provider.

Fertilizers, lime, herbicides, seed or other granular type of products that are applied and subsequently land on/near sidewalks, roadways, storm inlets, building entrances, or any other hardscaped areas that are outside the targeted zones will be immediately collected and/or removed from those non-target areas prior to applicator or staff leaving the property/site. BrightView will conspicuously post all areas that are to be treated with chemicals (including fertilizers, pesticides, herbicides, lime, or any other noxious materials) with appropriate and legible signage that displays dates of application, applicator ID number, and company contact information, in accordance with Virginia State Law. Once the “no entry” period has expired, the signage will be promptly removed from the site by the BrightView. BrightView will maintain a current Pesticide Applicators License and provide copies to the Contract Administrator to keep on file (see below). BrightView will also maintain and provide current SDS documentation related to all products applied.



VIRGINIA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES
OFFICE OF PESTICIDE SERVICES
P O BOX 1163, RICHMOND VA 23218-1163

INVALID IF INSURANCE AND/OR CERTIFICATE OF DESIGNATED APPLICATOR LAPSE BEFORE EXPIRATION DATE

PESTICIDE BUSINESS LICENSE

Issued
04/05/2021

License No.
7853

Expires
03/31/2022

Fee Paid
$150

Issued in accordance with application duly executed by the business shown below which has agreed to comply with all applicable laws, rules and regulations and has paid the required fee.

Mailing Address
BRIGHTVIEW LANDSCAPE SERVICES
5019 DAVIS FORD RD
WOODBRIDGE, VA 22193

Business Location
BRIGHTVIEW LANDSCAPE SERVICES
5019 DAVIS FORD RD
WOODBRIDGE, VA 22193

Jewel H. Bronaugh, Ph.D.
Commissioner

Liza Fleeson Trossbach
Authorized Representative



VIRGINIA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES
P O BOX 1163, RICHMOND VA 23218-1163

PESTICIDE APPLICATOR CERTIFICATE

Issued
06/14/2021
Expires
06/30/2023

REGISTERED TECH
FOR BL# 7853

Fee Paid

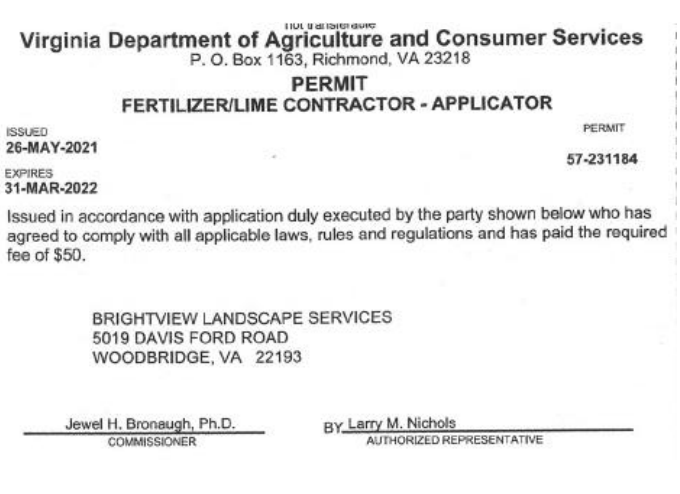
Certificate Number
124599-T

Issued in accordance with application duly executed by the person shown below who has agreed to comply with all applicable laws, rules and regulations

RYAN A WARNER
BRIGHTVIEW LANDSCAPE SERVICES
5019 DAVIS FORD RD
WOODBRIDGE,VA 22192

Bradley Copenhaver
Commissioner

Liza Fleeson Trossbach
Authorized Representative



Virginia Department of Agriculture and Consumer Services
P. O. Box 1163, Richmond, VA 23218

PERMIT
FERTILIZER/LIME CONTRACTOR - APPLICATOR

ISSUED
26-MAY-2021

PERMIT
57-231184

EXPIRES
31-MAR-2022

Issued in accordance with application duly executed by the party shown below who has agreed to comply with all applicable laws, rules and regulations and has paid the required fee of $50.

BRIGHTVIEW LANDSCAPE SERVICES
5019 DAVIS FORD ROAD
WOODBRIDGE, VA 22193

Jewel H. Bronaugh, Ph.D.
COMMISSIONER

BY Larry M. Nichols
AUTHORIZED REPRESENTATIVE

If for any reason a complaint, investigation, violation, or fine is to occur, BrightView personnel will notify the Contract Administrator and the University, IMMEDIATELY, and provide copies of ALL documentation.

BrightView will provide a written quarterly sustainability or recycling report for all materials removed from the site i.e. leaves, grass clippings, mulch, or other organic matter. The amount of pounds of recycled material can be collated and recorded for credits (see recent report below).

SUSTAINABLE MASON
green.gmu.edu

stars
a program of aashe
GOLD

BrightView Landscape Services - George Mason University FFX Campus

Green Waste Recycling (cubic yards)

Item	July	August	September	October	November	December	January	February	March	April	May	June	Total
Grass Clippings	60	40	60	40	20					40	80	80	420
Pruning Debris	12	12	12	12			36	12		12	24	24	156
Mulch edging debris								12					12
Leaves				18	90	64	36	18					226
Sticks, branches	12	12	12	12	12	12	12	12	12	12	12	12	144
Perennials							24	12					36
Spent Flowers				24							24		48
Tree wood chips and logs									25	75			100
Total	84	64	84	106	122	76	108	66	37	139	140	116	1142

Note: All grass clippings mulched/recycled into the turf. Approximately 80% of the leaves are recycled back into the turf areas as well

Lawns can generate approximately 300-400 lbs of grass clippings per 1000 S.F. annually

F. ORGANIC LAND CARE SCOPE

Organic Land Care is defined as a sustainable ecological landscaping system that promotes and enhances biodiversity, biological cycles, and soil biological activity. It is based on minimal use of off-site inputs and on management practices that restore, maintain, and enhance ecological harmony and beauty in urban and suburban landscapes and gardens. “Organic” means landscaping with no synthetic pesticides of any kind (insecticides, herbicides, fungicides, etc.) and with no synthetic fertilizers or soil amendments.



The organic land care program recommended by BrightView will follow the process and procedures of RFP Attachment J-1 Organic Land Care Scope for use initially at Merten Hall and Petersen Hall. The main source of nutrients will be based on five applications of 18-0-5 TruNatural @ 0.75 LBN/M fertilizer. Weed control will be slowly reduced during the season and over the next several years using Fiesta Selective Week Killer and Bonide Weed Control products. Both Fiesta and Bonide offer synthetic free products to reduce the effects of foreign compounds.

TruNatural is a 100% natural fertilizer that encourages healthy grass growth and gradually thickens your lawn. By helping to grow thick, healthy turf, the results help crowd out weeds in the lawn. Benefits of TruNatural is 100% natural fertilizer product with minimal environmental impact.

Fiesta® Selective Weed Killer is an environmentally conscience selective, post-emergent, broadleaf weed killer using a specially formulated iron chelate solution. Since Fiesta Selective Weed Killer is made from iron there is no unpleasant odor during or after application; pets and people can reenter the treated area as soon as the spray is dry. Fiesta is a versatile, product for use in pesticide restricted areas such as parks, campuses, sports fields, and playgrounds.

BurnOut® FII Concentrate provides fast-acting control of weeds, grass, mosses, & algae within hours. BurnOut is great for use on visible weeds within vegetable & flower gardens, landscaped areas, & lawns. It can also be used on visible weeds around & on buildings, sidewalks, fences, bark mulch, driveways, patios, & gravel. Approved and suitable for all of your organic gardening needs.

Regional Annual Turf Program and Pricing

Region:	Mid-Atlantic	Market:	DC Metro North	Program:	Organic Program Alternate for George Mason University

2021 Turf Program

Round	Fertilizer Type & Rate	Post-Emerge Herbicide Type & Rate	Application Timeframe	Time to Complete	App Type	Notes
1	18-0-5 TruNatural @ 0.75 LBN/M	Fertilizer Only	Mar 7 - Apr 18	6 Weeks	Gran Fert	
2	18-0-5 TruNatural @ 0.75 LBN/M	Fertilizer Only	Apr 18 - May 30	6 Weeks	Gran Fert	
3	18-0-5 TruNatural @ 0.5 LBN/M	Fertilizer Only	May 30 - July 11	6 Weeks	Gran Fert	
4	18-0-5 TruNatural @ 0.5 LBN/M	Fertilizer Only	July 11 - Aug 22	6 Weeks	Gran Fert	
5	18-0-5 TruNatural @ 0.75 LBN/M	Fertilizer Only	Aug 22 - Oct 3	6 Weeks	Gran Fert	
Non Selective Hardscape Weed Control Treatments	BurnOut® FII	Non Selective Herbicide	Any time during growing season	Immediate	Liquid	
Broadleaf Weed Suppression Application	Fiesta @ 100%	Broadleaf Weed Control Application	As Needed	Immediate	Liquid	

Note: Fiesta provides SUPPRESSION ONLY of some broadleaf species. Complete control not expected. Not all weeds are susceptible and regrov

Note: Bonide BurnOut FII provides SUPPRESSION ONLY of some grassy and broadleaf species. Complete control not expected. Not all weeds ar





ii. Tools, Materials, Equipment, Personnel, etc. used to execute the contract requirements

VEHICLES AND EQUIPMENT ROSTER

BrightView will supply all equipment, uniforms, and vehicles for our staff. We assume responsibility for keeping the equipment clean, operational and well-maintained. This list shows the resources based in the Lorton, Virginia Branch which will serve George Mason University.

Landscape Maintenance Route Trucks

(8) Ford F350 4x4 Pick Ups with enclosed Equipment Trailers
(6) Ford F450 Landscape Trucks with enclosed Equipment Trailers

Mower Equipment

(7) 72” Exmark ZTR Rider Mowers
(6) 60” Exmark ZTR Rider Mowers
(8) 60” Exmark Walk Behind Mowers
(20) 52” Exmark Walk Behind Mowers
(6) 36” Exmark Walk Behind Mowers
(12) 21” Honda Push Mowers
(10) Push Blowers



Echo Two Cycle Detail Equipment

(30) Backpack Blowers
(12) String Trimmers
(12) Walk and Curb Edgers
(10) Landscape Bed Edgers
(14) Gas Articulating Pruning Shears
(16) Backpack Sprayers
(12) Broadcast Spreaders





Turf/Shrub Care Trucks

(2) Ford 450 Spray Truck with Lesco Skid mounted sprayers
(2) Z-Sprayer All Terrain Application Rigs



Landscape Maintenance/Enhancement Trucks

(3) Ford F450 Dump Body Trucks
(2) Ford F550 Dump Body Trucks

Landscape Trailers

(3) Flat Bed Utility trailers

Heavy Equipment

(1) New Holland Skid Steers
(1) Toro Dingo Trac Steer
(1) Kubota Utility Tractors

Tree Care Trucks and Equipment

(1) Polecat Aerial Lift Truck
(2) Ford F550 Brush/Chipper Trucks
(2) Bandit Brush Chippers
(2) Vermeer Stump Grinders



Landscape Hand Tools

Shovels, Rakes, Picks, Wheelbarrows, Spreaders, Loppers, Pruners, Saws, Tarps, etc.

BRIGHTVIEW MANAGEMENT AND PRODUCTION

BrightView has thoroughly reviewed the scope of work for George Mason University. We have conducted site inspections, identified landscape inventory, and evaluated our past performance as far as safety, quality and efficiencies. From those efforts we have determined both material and labor costs required to effectively manage your properties. We are confident in our ability to meet the requirements of the RFP as written with the pricing reflected in this proposal. Our goal is to exceed your expectations and we have included the necessary labor hours and manpower to produce quality work.

As your incumbent landscape maintenance partner, your BrightView team has quantitative workload measurements based on all tasks proposed. BrightView has also consulted with the APPA Level 2 Grounds Workload ratios to help determine headcount need to align with service levels. Evaluating the level and frequency of tasks for each site and its individual areas is a project correctly analyzed with actual work experience, actual man hour data, and actual material usage history.

BrightView Personnel

At BrightView, our organizational structure enables us to pair the power of national resources with the know-how of local landscape experts. Focused on operating standards and procedures that drive consistency and predictable outcomes, we listen carefully and measure success against your standards.

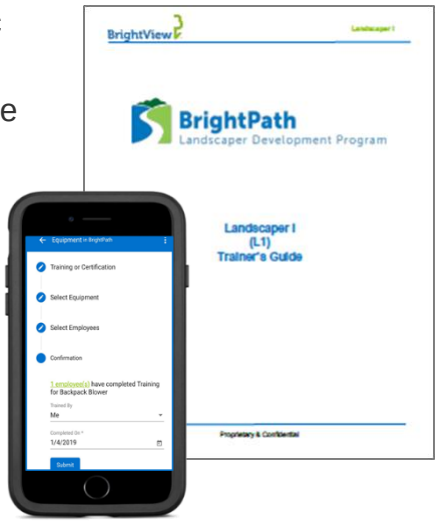
We educate our employees – instilling knowledge, professionalism, and the confidence to effectively operate as an extension of your team. Senior leadership and account teams are accessible and involved. They ensure every team member understands your expectations and is empowered to exceed them.

We equip our teams with operating standards that allow them to safely and successfully execute performance delivery. We invested in refining the science, technology, and human expertise behind our integrated capabilities to establish an operational model that is unlike any other in the industry. Designed to be highly efficient in helping clients reduce their operating expenses, this approach helps to effectively maintain and improve landscape conditions down to the very last detail. As you have experienced at all George Mason University campuses and sites, we are committed to the aforementioned goals and are offering a significant reduction in our maintenance price since we refined our management approach.



Training at a Glance

As a service company, it is our belief that the only strategic advantage we can have over our competition is to have a safer, more knowledgeable, more efficient and more service oriented team. BrightView accomplishes this through our extensive field training and education program, BrightPath



BrightPath is organized around a basic curriculum which we outlined with a brief overview of each program. In addition to our formal training and education, BrightView provides hands-on field training, cross training and mentorship on an ongoing basis.

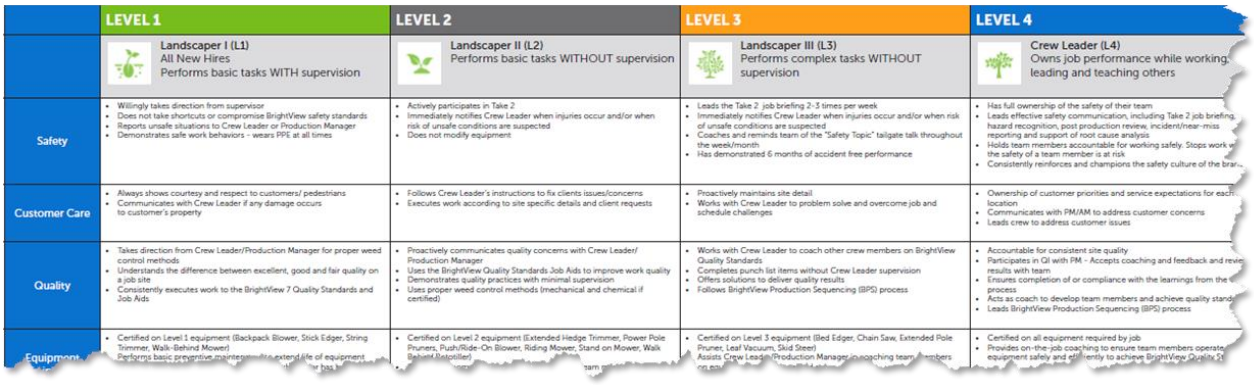
BrightView's commitment to developing our human resources and our ability to retain our employees has a cumulative effect. That is the reason BrightView has been constantly improving quality, as measured by our customers.

Hazardous Communication

BrightView's HazCom program was developed to meet or exceed the requirements contained within OSHA CFR 1910.1200—Hazard Communication and any applicable state "Right-to-Know" laws and intended for all team members who may encounter hazardous chemicals through the course of their daily work.

Standard Production Methods

This program also is taught by our in-house training staff and teaches our team members the best known methods of executing the fundamental landscape operations. We have produced an in-house video library which demonstrates many of these methods.



	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4
	Landscaper I (L1) All New Hires Performs basic tasks WITH supervision	Landscaper II (L2) Performs basic tasks WITHOUT supervision	Landscaper III (L3) Performs complex tasks WITHOUT supervision	Crew Leader (L4) Owns job performance while working, leading and teaching others
Safety	• Willingly takes direction from supervisor • Does not take shortcuts or compromise BrightView safety standards • Reports unsafe situations to Crew Leader or Production Manager • Demonstrates safe work behaviors - wears PPE at all times	• Actively participates in Take 2 • Immediately notifies Crew Leader when injuries occur and/or when risk of unsafe conditions are suspected • Does not modify equipment	• Leads the Take 2 job briefing 2-3 times per week • Immediately notifies Crew Leader when injuries occur and/or when risk of unsafe conditions are suspected • Coaches and reminds team of the "Safety Topic" tailgate talk throughout the week/month • Has demonstrated 6 months of accident free performance	• Has full ownership of the safety of their team • Leads effective safety communication, including Take 2 job briefing, hazard recognition, post production review, incident/near-miss reporting and support of root cause analysis • Holds team members accountable for working safely. Stops work w... the safety of a team member is at risk • Consistently reinforces and champions the safety culture of the bra...
Customer Care	• Always shows courtesy and respect to customers/ pedestrians • Communicates with Crew Leader if any damage occurs to customer's property	• Follows Crew Leader's instructions to fix clients issues/concerns • Executes work according to site specific details and client requests	• Proactively maintains site detail • Works with Crew Leader to problem solve and overcome job and schedule challenges	• Ownership of customer priorities and service expectations for each location • Communicates with PM/AM to address customer concerns • Leads crew to address customer issues
Quality	• Takes direction from Crew Leader/Production Manager for proper weed control methods • Understands the difference between excellent, good and fair quality on a job site • Consistently executes work to the BrightView 7 Quality Standards and Job Aids	• Proactively communicates quality concerns with Crew Leader/ Production Manager • Uses the BrightView Quality Standards Job Aids to improve work quality • Demonstrates quality practices with minimal supervision • Uses proper weed control methods (mechanical and chemical if certified)	• Works with Crew Leader to coach other crew members on BrightView Quality Standards • Completes punch list items without Crew Leader supervision • Offers solutions to deliver quality results • Follows BrightView Production Sequencing (BPS) process	• Accountable for consistent site quality • Participates in QI with PM - Accepts coaching and feedback and revie... results with team • Ensures completion of or compliance with the learnings from the ... process • Acts as coach to develop team members and achieve quality stand... • Leads BrightView Production Sequencing (BPS) process
Equipment	• Certified on Level 1 equipment (Backpack Blower, Stick Edger, String Trimmer, Walk-Behind Mower) Performs basic preventive maintenance to extend life of equipment	• Certified on Level 2 equipment (Extended Hedge Trimmer, Power Pole Pruners, Push/Ride-On Blower, Riding Mower, Stand on Mower, Walk Behind (Vertidrill)	• Certified on Level 3 equipment (Bed Edger, Chain Saw, Extended Pole Pruner, Leaf Vacuum, Skid Steer) Assists Crew Leader/Production Manager in coaching team members	• Certified on all equipment required by job • Provides on-the-job coaching to ensure team members operate equipment safely and efficiently to achieve BrightView Quality St...

Horticultural Training

These programs are taught by our in-house horticulture staff. The classes start with basic horticultural training such as proper pruning techniques and plant identification and then expand to cover integrated pest management and the diagnosis and treatment of unusual and complex problems which occur in the landscape.

Equipment Operation, Safety and Maintenance

BrightPath provides detailed training and hands on instruction in the operation, safety and maintenance of all standard landscape equipment. In addition, all supervisors hold weekly tailgate talks highlighting pertinent equipment operation, safety and maintenance.

Staffing Model and Organizational Structure

We spent a great deal of time and effort to inspect, walk, and measure the entirety of the campus. Over the past several years we developed an operational plan designed to merge efficiency with your expectations and the needs of the University. *Plan below could change.

OPERATIONAL STAFFING

Mowing/Pruning Crew: To consist of five to eight team members, depending on season. These crews will be dedicated to GMU campuses and sites. If additional help is needed due to inclement weather or special events, additional crew members and equipment can be brought in to complete mowing and pruning operations.

Mulching Crew: For large seasonal operations, we staff with dedicated equipment and approximately ten to twelve team members to complete spring clean-up, bed edging and mulching operations. Staffing at this level will allow us the ability to successfully complete this service prior to George Mason's May commencement ceremonies.



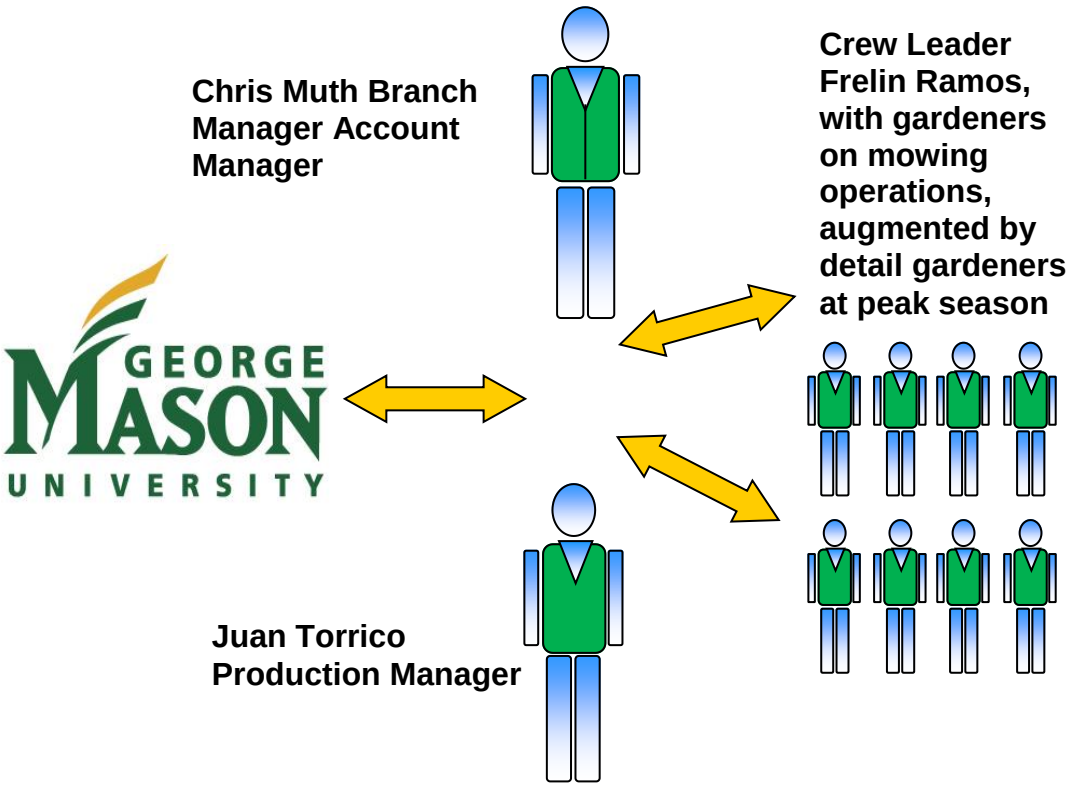
Leaf Removal Crew: During the fall season, we use our existing weekly mow operations and manage leaves as they fall. Three coordinated efforts October, November and early December, depending on timing of seasonal leaf drop we will staff with an additional six to ten team members and leaf collection truck/vacuums to ensure the work is done in an efficient and timely manner.

Other Alternate RFP Operations: Smaller operations fertilization and chemical applications and special pruning will be staffed to allow the work to be performed in and efficient and timely manner with minimal disruption to campus activities.

MANAGEMENT

Crew Leader: This team member will be on site when a crew is on site, and is charged with managing the onsite crew members. His job is to make sure that the work is done in a professional, safe manner and according to the customers' expectations.

Production Manager: This person works in tandem with the Account Manager as a team. This person provides leadership and supervision to the field crews above along with directing daily operational movement to cover specific work orders communicated to us by George Mason University staff or the Account Manager.
Account Manager: Owner of George Mason University relationship and primary point of contact for staff. This person will be responsible for scheduling and managing all operational activities, communication with the staff, extra work requests, contractual items, safety training and leadership.



BRIGHTVIEW PRODUCTION SYSTEMS

BrightView Production Systems is the basis for our production plan for George Mason University. We map each site creating process flow systems for each task and team member. This ensures efficient and consistent workmanship for every visit throughout the year. We understand that during the year George Mason University may request and at times approve work orders that are outside the basic maintenance scope. You can be assured all of these services will be performed in-house, such as tree care, irrigation, graffiti removal, watering, additional mowing, and miscellaneous labor.

GMU PWC Over Work Plan

Level 1 32 mhrs: mow all areas each visit. split edging between visits

Level 2 4 mhrs: split mowing areas between visits

Level 3 16mhrs: mowed/trimmed by Octavio once per month

Sec #	Name	Serv Level
1	BioMed Research	Detail
2	Freedom Aquatic Center	Detail
3	Bull Run & Occoquan	Detail
4	Discovery & Life Science	Detail
5	Hylton Perform Arts	Detail
6	Beacon	Detail
7	Parking & Physical Plant Grge	Detail
8	Field Freedom Ctr	Detail
9	Field Small Soccer	M/WE
10	Field Hylton	M/WE
A	Climbing Tower lower	M/WE
B	Climbing Tower upper	M/WE
C	Pond	M/WE
D	Field Entrance	Detail
E	Field Beacon	M/WE
F	Field Beacon Parking	M/WE



36 mhrs estimated 32 mhrs goal

Week 1	8	9	10	11	12	1	2	3	4	5
Crew Leader	E/WE/B 1	Details 2,3,4,5,6,7,8				Blow 2,3,4,5,6,7,8				
Gardener	Mow 1	Mow 2,3,4,5,6,7,8,9,10				Mow 2,3,4,5,6,7,8,9,10, A,B,C				
Gardener	Mow 1	Mow 2,3,4,5				Mow 2,3,4,5		Blow 8,7,6,5,4,3,2		
Gardener	Edge 2,3,4					Weedeat 2,3,4,5,6,7,8				

Mowing Process: Gardener 1 mow front of buildings and Gardener 2 mow rear of buildings

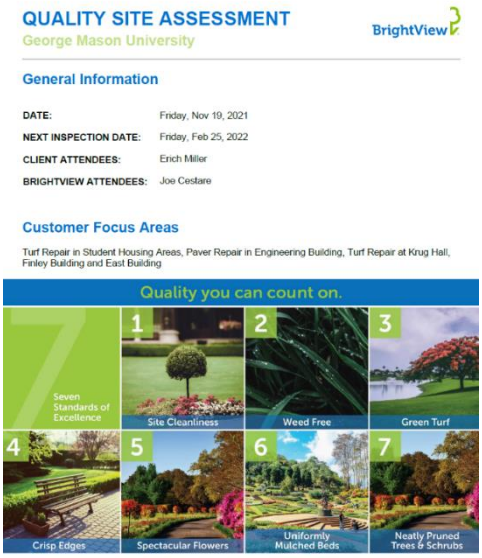
36 mhrs estimated 32 mhrs goal

Week 2	8	9	10	11	12	1	2	3	4	5
Crew Leader	E/WE/B 1	Details 2,3,4,5,6,7,8				Blow 2,3,4,5,6,7,8				
Gardener	Mow 1	Mow 2,3,4,5,6,7,8,9,10				Mow 2,3,4,5,6,7,8,9,10, D,E,F				
Gardener	Mow 1	Mow 2,3,4,5,6,7				Mow 2,3,4,5,6,7		Blow 8,7,6,5,4,3,2		
Gardener	Edge 5,6,7,8					Weedeat 2,3,4,5,6,7,8				

Mowing Process: Gardener 1 mow front of buildings and Gardener 2 mow rear of buildings

COMMUNICATION AND REPORTING

To ensure a successful partnership, effective communication is one of our top priorities. We believe strongly in being proactive in our communication and have designed several forms and checklists our customers find valuable for staying apprised of their landscape status and maintenance activity. Additionally, we are equipped to respond quickly to new and unexpected needs as they arise.


QUALITY SITE ASSESSMENT
George Mason University
BrightView

General Information

DATE: Friday, Nov 19, 2021
NEXT INSPECTION DATE: Friday, Feb 25, 2022
CLIENT ATTENDEES: Erich Miller
BRIGHTVIEW ATTENDEES: Joe Cestare

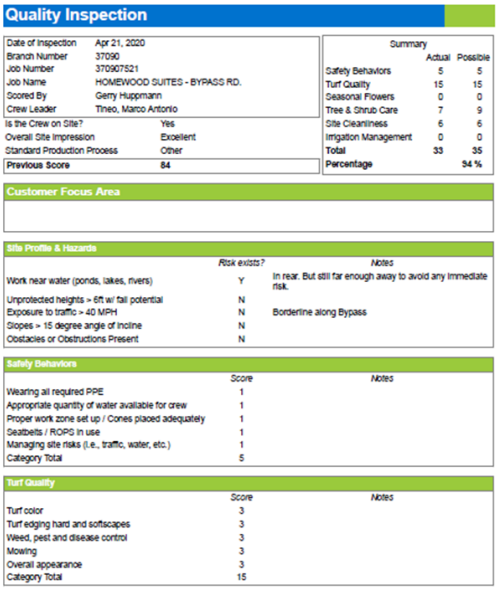
Customer Focus Areas

Turf Repair in Student Housing Areas, Paver Repair in Engineering Building, Turf Repair at Krug Hall, Finley Building and East Building

Quality you can count on.

Seven Standards of Excellence
1 Site Cleanliness
2 Weed Free
3 Green Turf
4 Crisp Edges
5 Spectacular Flowers
6 Uniformly Mulched Beds
7 Neatly Pruned Trees & Shrubs

- Inspect sites weekly during growing season
- Supply staffing, irrigation and horticultural schedules monthly, with weekly updates
- Report our daily maintenance activities in compliance with RFP
- Provide digital photos to verify technical issues, damage, and plant and tree health
- You have 24/7 access to your Account Manager by telephone and email. All issues that arise will be treated with a sense of urgency and addressed with due diligence.
- Emergencies that occur outside of regular business hours will be dealt with depending on the severity of the situation. You can expect a response and proposed solutions to after hour's emergencies within two hours or less.
- We judge our success by the complete satisfaction of our customers. We continually collect feedback through a comprehensive customer satisfaction program. We use the valuable insight gained through our survey program to determine system improvements and guide the content of our employee training program.
- Every customer we partner with has the opportunity to formally evaluate our work product, service and relationship at least once a year through our Client Satisfaction Survey via a third party vendor. Your feedback is important to us. We pay attention to the survey results and follow-up with a summary of each one to learn how we can improve.


Quality Inspection

Date of Inspection	Apr 21, 2020
Branch Number	37090
Job Number	370907521
Job Name	HOMEWOOD SUITES - BYPASS RD.
Scored By	Gerry Huppmann
Crew Leader	Tineo, Marco Antonio
Is the Crew on Site?	Yes
Overall Site Impression	Excellent
Standard Production Process	Other
Previous Score	84

Summary	Actual	Possible
Safety Behaviors	5	5
Turf Quality	15	15
Seasonal Flowers	0	0
Tree & Shrub Care	7	9
Site Cleanliness	6	6
Irrigation Management	0	0
Total	33	35
Percentage		94 %

Customer Focus Area

Site Profile & Hazards

	Risk exists?	Notes
Work near water (ponds, lakes, rivers)	Y	In rear. But still far enough away to avoid any immediate risk.
Unprotected heights > 6ft w/ fall potential	N	
Exposure to traffic > 40 MPH	N	Borderline along Bypass
Slopes > 15 degree angle of incline	N	
Obstacles or Obstructions Present	N	

Safety Behaviors

	Score	Notes
Wearing all required PPE	1	
Appropriate quantity of water available for crew	1	
Proper work zone set up / Cones placed adequately	1	
Seatbelts / ROPS in use	1	
Managing site risks (i.e., traffic, water, etc.)	1	
Category Total	5	

Turf Quality

	Score	Notes
Turf color	3	
Turf edging hard and softscapes	3	
Weed, pest and disease control	3	
Mowing	3	
Overall appearance	3	
Category Total	15	

iii. Experience with Integrated Pest Management (IPM) and our approach at George Mason University

INTEGRATED PEST MANAGEMENT

- Turf, ornamental trees, shrubs, groundcover and rotational floral plantings will be managed for disease and pest control utilizing an Integrated Pest Management (IPM) program.

    - The IPM program will consist of monitoring turf, ornamental trees, shrubs, groundcover and rotational floral plantings on a weekly basis during the growing season.
    - Formal Inspections will be performed monthly (more frequently if directed by GMU or BrightView staff) by a qualified Plant Health Care inspector, certified in the use of control products, who will determine the severity of any disease or pest infestation and apply appropriate biological or chemical controls only when and where necessary to keep the pest populations at acceptable levels (report attached below).
    - Based on the results of inspections, BrightView will be responsible for immediately notifying the Contract Administrator as to the need to apply insecticides or fungicides to control insects and diseases which exceed acceptable thresholds and/or may cause damage to or be detrimental to the health of the plant material.
    - BrightView will be responsible for repairing any and all damage caused by lack of prompt notification including treating, repairing, or replacing to the satisfaction of the University at no additional cost.
    - BrightView will recommend insecticide, herbicide, or fungicide along with type, dosage rate, number of applications, and specify areas that require coverage.
    - Whenever possible, the use of benign horticultural oils, soaps and naturally occurring biological controls will be used.
    - Consideration will be given to the presence or absence of natural predators, the appropriate timing of the application(s) as well as the life cycle of the disease or pest.
    - BrightView will provide, as-needed, all insecticide, herbicide, or fungicide applications. These applications will be pre-approved by the Contract Administrator or designee.
    - Any and all applications will be made according to manufacturer's recommendations in accordance with federal and state requirements.
    - On occasion, preventive control measures may be required to control potential insect and disease problems considered inevitable due to

environmental conditions. If such conditions exist, BrightView will promptly notify the Contract Administrator.

- IPM program excludes wooded buffer zones and naturalized areas.

Integrated Pest Management Turf, Weed, Tree and Shrub Agricultural Program for George Mason University Campuses and Sites

IPM Turf Care Program

Round	Application Date Range	Fertilizer Recommendation (Product/Rate)	Pre-Emergent Herbicide Recommendation (Product/Rate)	Post-Emergent Herbicide Recommendation (Product/Rate)	Other Treatment Recommendation (Product/Rate)
1	Early spring	17-0-5 UBM @ 0.50 LBN/M	Barricade 4L @ 0.50 LBAI/A	Escalade 2.5 Pts/Acre	
2	Early summer		Barricade 4L @ 0.50 LBAI/A or Dimension 2EW @ 0.38 LBAI/A	Escalade 2.5 Pts/Acre	Dismiss 4.00 OZ/Acre (target spray)
3	Late summer			Change Up @ 2.5 Pt/A	Dismiss 4.00 OZ/Acre (target spray)
4	Early fall	17-0-5 UBM @ 1.1 LBN/M			
5	Late fall	17-0-5 UBM @ 1.1 LBN/M			

IPM Turf Management Program

Round	Application Date Range	IPM Issue	Recommendation (Product/Rate TBD)
n/a	As needed	Brown Patch/Gray Leaf Spot Control	Heritage G
n/a	As needed	Crabgrass/Nutsedge Control	Tenacity
n/a	Spring	Preventative Grub Control	Merit 0.2% 0-0-7
n/a	Summer	Curative Grub Control	Arena
n/a	As needed	PH Correction	Dolometic Lime

IPM Shrub, Tree, Groundcover and Floral Pest Management Program

Round	Application Date Range	IPM Issue	Recommendation (Product/Rate TBD)
n/a	Late Winter - Early Spring	Shrub and Tree Fertilization	14-14-14
n/a	Early Spring	PreEmergence Bed Weed Control	Gallery 75DF Stonewall 65WDG
n/a	Early Spring	Sucking insect control and Japanses Beetle control for specimen trees/shrubs	Safari 2G
n/a	Late Winter	Sucking insect control for specimen trees/shrubs	CoreTect
n/a	As Needed	Insect and Scale Control	Horticultural Oil Crosscheck Plus
n/a	As Needed	Mite Control	Avid
n/a	As Needed	General Disease Control	T-Storm Flowable

INTEGRATED PEST MANAGEMENT REPORT

George Mason University **September 2020**

Over the past few weeks we have visited the George Mason campuses evaluating each for pests, diseases, and other plant health care concerns. This report is a compilation of evaluations that were conducted during the past month. Each campus was evaluated, but may not necessarily have items that need immediate attention. The less significant issues may or may not be mentioned in the report. The off-campus sites and Mathy houses were also reviewed as part of this report with no significant items to address outside what is in this report. There will be a follow up report in the Winter 2020 2021.



FAIRFAX CAMPUS INCLUDING HOUSING

White Peach Scale (WPS) at RAC



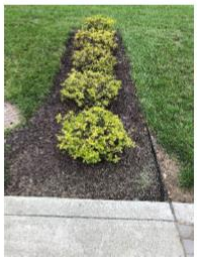
The laurels located at the Recreation and Athletic Complex (RAC) that had been showing signs of White Peach Scale infection have responded well to the systemic treatment. We would recommend replacement of some that are missing in the area.

Taxus Mealy Bugs/Black Sooty Mold

Also at the Recreation and Athletic Complex (RAC) we have achieved good control over the yews that were developing dead spots due to taxus mealy bugs with white cotton sacks in addition to some black sooty mold. The dead areas still need to be pruned out of the plants.







Azalea Stress and Iron Deficiency



The lines of azaleas along main walkway to Merten Hall are showing signs of stress from previous and ongoing environmental issues; mainly the full sun and the drought followed by rainy periods we have had over the past few years. In order to have these Azaleas perform better, we recommend moving the remainder of them to a more protected area on campus.

PRINCE WILLIAM CAMPUS



Gloomy Scale

The treatments last year for the gloomy scale on the Maples has helped several of the Maples at the BRL building and the scale is becoming less active, but some have not responded as well. It is important that these systemic treatments continue where this scale is found. The trees that did not respond well should be replaced since the damage is such that the leaders are affected and will remain unsightly moving forward

Obscure Scale

Obscure scale is still showing signs of activity on the Willow Oaks at Prince William Campus but the treatments have made a big impact. This scale can cause stem dieback as the population grows. We recommend the systemic basal bark spray to continue the treatment of this scale.



ARLINGTON CAMPUS

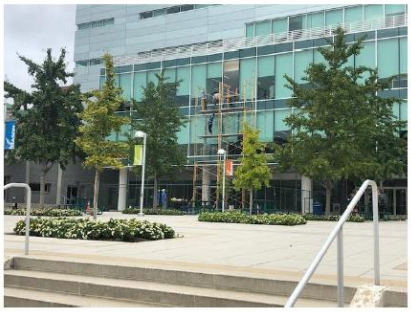


Mites on Japanese Hollies

There populations of mites were controlled and there is now no signs of any insect infestation.

Chlorotic Ginko trees

The Ginko Trees on the plaza are doing quite well and have had to have some pruning done to keep them in proper shape. The newer Ginko trees are Chlorotic and could use deep root fertilization with iron supplements and cambistat to help them overcome the stressful environment and grow.



QUALIFICATIONS AND EXPERIENCE

Management and Quality Control Program

We strive to be the landscape service provider of choice in Virginia. In large part, our ability to offer unmatched quality to our customers has been attributed to the tools and systems we have developed over our 65-year history. The primary systems that support our quality standards include:

Communication Systems

Proactive communication that allows us to be highly responsive to emergencies, special requests and acts of nature

Quality Evaluations

Management led evaluations that ensure our internal quality standards are met and our employees can achieve continuous improvement

Customer Satisfaction

Empirically measured customer satisfaction that is taken seriously. Our goal is 100% satisfied customers

Training Programs

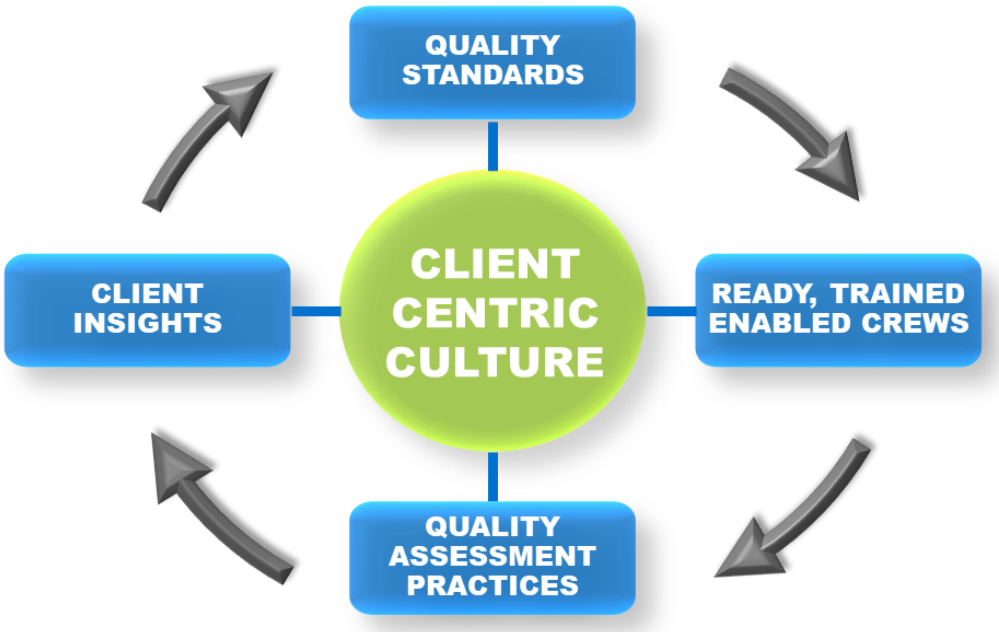
Intensive skills, customer relations, and quality training ensure our team can consistently exceed your expectations

Safety Standards

Training and incentive programs ensure your property remains hazard free and our employees can return home safely.

Tracking & Reporting

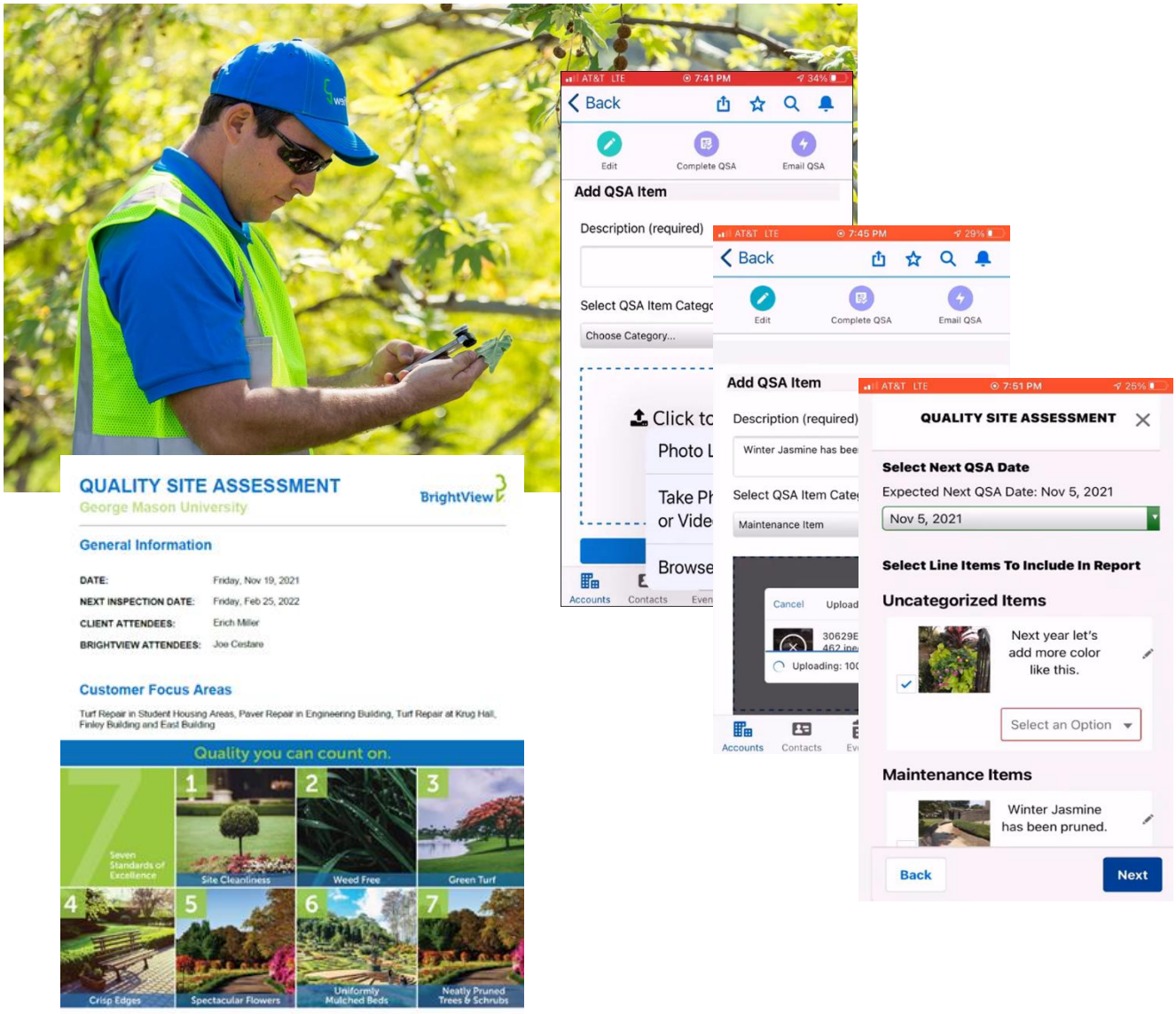
BrightView uses state of the art systems that allow us to record your requirements and manage to your needs – over time.



Communication Catered to You

To ensure a successful partnership, effective communication is one of our top priorities. We have found the best way to keep our customers highly satisfied is to always make sure we understand your current needs and priorities. We believe strongly in being proactive in our communication and have designed several forms and checklists our customers find valuable for staying apprised of their landscape status and maintenance activity. Additionally, we are equipped to respond quickly to new and unexpected needs as they arise, including:

- Walk your property with you to continually be aware of your priorities
- Report our daily maintenance activities as often as you prefer
- Provide digital photos to verify technical issues, damage and plant and tree health



Consistency in Quality Efficiently Delivered

Our goal is to consistently offer the best value in the marketplace by providing unmatched service, a customized approach focused on your specific priorities and a well maintained landscape you and the community are proud of – all while meeting your predetermined budget parameters. Doing this requires operational excellence. The operational practices that allow us to consistently meet our customers' expectations include:

- **The industry's top talent** – When selecting teams for each property, we match the specific landscape needs with our most appropriately experienced talent. At BrightView, we have a deep pool of talent. We recruit from the top horticultural and landscape schools in the country and have an all-encompassing training program that ensures our crews perform at their peak year round.

- **State-of-the-art equipment** – Our crews operate high quality and well-maintained equipment and are trained to use the most effective tool for each task on your property. The result – a better end product achieved with greater efficiency and fewer injuries.

- **Horticultural excellence** – Plant material looks and performs its best when maintained properly. Our horticultural experts understand the science of landscape maintenance and will ensure the plant material on your property receives the proper care for each season and as unexpected circumstances arise.



- **Innovation** – Lead or follow; we choose to lead. BrightView seeks out and tests the latest technology so we can help our customers reduce operating costs; benefit from greater efficiencies and have all around healthier and higher performing plant material.

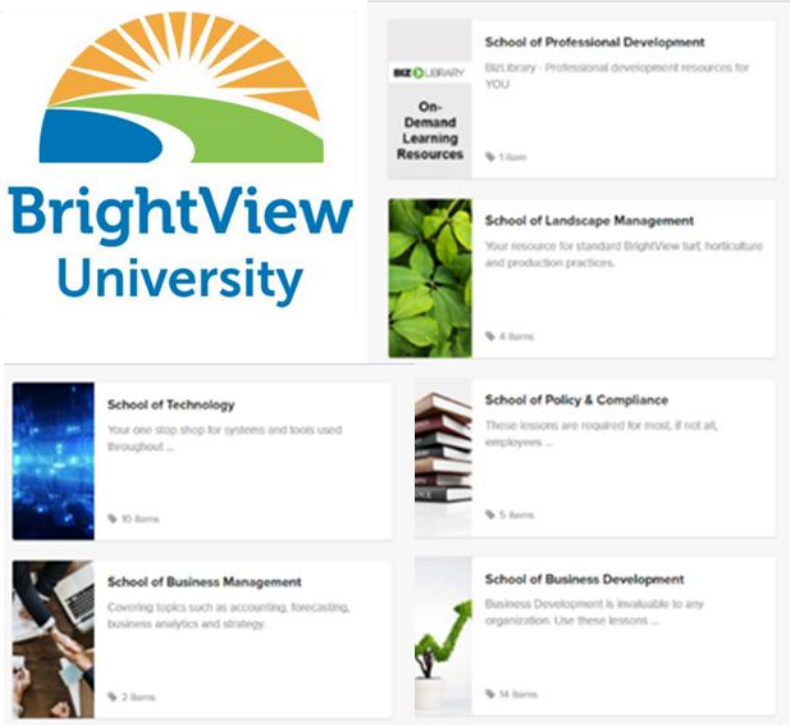
- **Systematic operations** – We deploy to ensure our crews focus on your priorities and important details are not overlooked. Our approach is to design the most effective path of motion for the work to be performed, specify the equipment to be used and supply our crew with detailed site plans that show their daily, weekly and monthly activities.

- **Continuous improvement** – We routinely evaluate for safety, quality and effectiveness in a persistent effort to be better today than we were yesterday.

Training Our Team to Exceed Your Expectations

We understand that well trained and tenured team members provide outstanding quality and customer service. Every Gardener on your team is required to complete our BrightPath Landscape Development program, which prepares your crew with the skills to perform quality work, safely and to your complete satisfaction. Gardeners are offered training to progress along a career track within BrightView University. We have found that our career progression opportunities and training motivates our team members to perform at their peak and remain committed to our company and our customers.







A Safe Community and Workplace is Our Priority

The safety and well-being of our customers, your property visitors, the general public, and our employees is of paramount importance to our operation. Below are measures we employ to maintain a safe working environment on and off your property.



Preserving a safe environment

- Criminal background checks
- Initial and random driving record checks
- Initial and random drug/alcohol screenings
- Fully uniformed crews with safety vests
- BrightView logo clearly displayed on vehicles
- “How’s my driving?” stickers on vehicles
- Required use of cones to demark safety zone

Crew Safety

- Extensive driver safety certification program
- New hire safety orientation
- Certification required to use all power equipment
- Reward system for safety compliance
- Mandatory weekly field crew safety meetings
- Weekly management safety calls

Social Responsibility in Our Communities

The places we work are part of the communities in which we live, play, and thrive. That’s why it’s so important to us to give back. BrightView supports our communities through the following initiatives:

- BrightView Fund for Social Justice
- GROW supports inclusion and advancement of women in the landscape industry
- BRAVO in support of the military and their families
- BrightView Landscape Foundation for Our Team

BrightView
FUND FOR SOCIAL JUSTICE

GROW
Growth In Relationships + Opportunities for Women

BRAVO
BrightView Recognizing & Acknowledging Veteran Opportunities

BrightView
LANDSCAPES
FOUNDATION
For Our Team









Qualifications and Experience

a. History: *Brief history of BrightView and our services to institutions of higher education similar in enrollment size to George Mason University or organizations similar in size and area to George Mason University. List the names of equivalent institutions or organizations and the number of years contracted to perform services required in the Request for Proposal.*

BrightView Landscape Maintenance is a 65 year old company based out of Blue Bell, Pennsylvania and Calabasas, California. Our capabilities included basic landscape services, irrigation/water management, arbor care, snow services, seasonal color, IPM technical services, landscape enhancement and development. Our regional headquarters is less than 20 miles away in Sterling, VA. BrightView employees over 20,000 employees nationwide and over 4,000 employees in the state of Virginia.

BrightView has become the landscape service contractor of choice across the higher education vertical and we currently serve many institutions of higher learning throughout the United States. The campuses represented below have been customers of BrightView and represent a snapshot of our footprint serving universities nearby George Mason University in Virginia, Maryland and DC.

In addition, BrightView has had the honor to partner with the following Universities and Colleges in many different capacities from landscape maintenance, design/build projects, irrigation management and athletic field maintenance and construction.





























BrightView Growth Timeline with George Mason University

- 2000 – 2011
  - Awarded Landscape Maintenance for Arlington Campus, Athletic Center, RAC

- 2011 – 2012
  - Awarded Landscape Maintenance for Eagle Bank Arena, Mason Hall, and Johnson Center

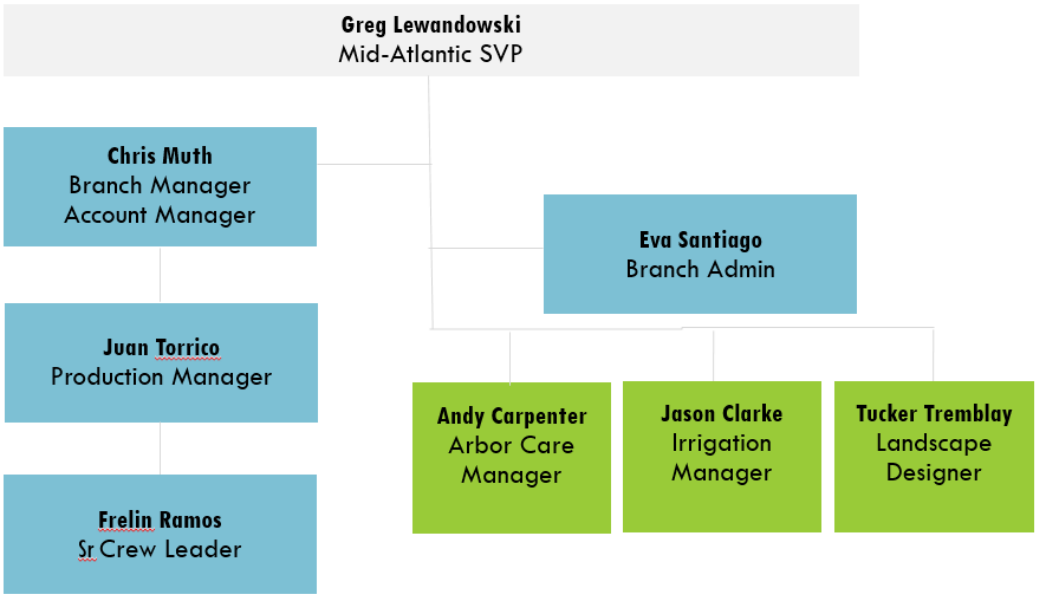
- 2012 – 2014
  - Renewed Landscape Maintenance for Eagle Bank Arena, Mason Hall, and Johnson Center

- 2014-2015
  - Renewed Landscape Maintenance for Eagle Bank Arena, Mason Hall, and Johnson Center
  - Added Landscape Maintenance for Merten Hall and Mason Global Center
  - Added Turf Care services Maintenance for Main Campus

- 2015-2021
  - Renewed Landscape Maintenance for Eagle Bank Arena, Mason Hall, and Johnson Center, Renewed Landscape Maintenance for Merten Hall and Mason Global Center, Renewed Chemspray Maintenance for Main Campus
  - Added Chemspray for Residential Neighborhoods
  - Added Landscape Maintenance for Prince William Campus & Fairfax West Campus
  - Added Landscape Maintenance for Point of View Facility
  - Added Landscape Maintenance for Aquatic Center
  - Added Landscape Maintenance for Potomac Science Center
  - Added Landscape Maintenance for Residential Neighborhoods

- As well as contracted services, BrightView has performed tree pruning and removal services, landscape enhancement installations and general clean-up/emergency services for special events and weather-related emergencies.

***b. Organization**: Organizational chart enclosed highlighting all positions and/or employees assigned to the University's account. Description of each position/labor category, involvement, and the approach to complete the service.*



Professional Certifications of our team members:
All Field Staff and Management Certifications:
Red Cross First Aid, CPR, AED Certifications
BrightPath - Level 1, 2, 3 and Crew Leader Certification
Smith System Driver Training Certifications

Various Other Certifications of BrightView Staff:
Virginia Certified Horticulturists
VDACS Chemical Applicators
VDACS Chemical Registered Technicians
VDACS Fertilizer Applicators
PLANET Certified Landscape Technician Exterior
PLANET Certified Horticultural Technician
PLANET Certified Landscape Professional
Irrigation Association - Certified Landscape Irrigation Auditors
Irrigation Association - Certified Maxicom Technician

Various Other Certifications of BrightView Staff:
ISA Certified Arborists
Tree Care Industry Risk Assessor
LEED Accredited Professional
EPA Watersense Partners
Licensed Landscape Architects
Certified Land Disturber for Virginia
Filtera Maintenance Certification
ATSSA Temporary Traffic Control Supervisor Certifications
OSHA 10 Construction Safety and Health Certifications
Red Cross First Aid, CPR, AED Instructor
OSHA Excavation Safety – Competent Person Training
OSHA Forklift Safety – Trainer
OSHA Fall Protection Training
OSHA Fall Protection – Competent Person /Trainer

FIELD STAFFING PLAN

Our service team structure for George Mason University:

JOB TITLE	JOB RESPONSIBILITY
Crew Leader	• Day to day manager, safety, and training of all crews • Oversees quality of mow and detail gardeners • Interfaces with Account Manager • Basic crew supervision and training of employees • Maintains a polite, friendly, responsive demeanor with staff and students, relay staff instructions to account manager, assist in problem solving, and directing contact with the right person • Conduct daily truck inspections, weekly job site surveys, and weekly safety meetings • Transport crew and equipment around job site • Mix and apply pesticides and chemicals using 2-gallon handheld sprayer or 3-gallon backpack sprayer. Ensures containers are properly labeled • Trim shrubs and low trees to shape and improve growth or to remove damaged leaves, branches, or twigs using loppers, pole pruners, or gas powered hedge trimmers using advanced pruning techniques • Dead head foliage from plants and flowers, mass planting/changing color beds including soil preparation, spacing, and clean up
Gardeners	• Cut lawns utilizing various sized power reel and rotary mowers (21” thru 100” walk behind and riding) edge, trim, and blow using gas powered equipment • Change mow patterns on a weekly basis • Check and adjust mower heights and sharpen mower blades daily • Prune and trim shrubs and low trees to shape and improve growth or to remove damaged leaves, branches or twigs using shears, pruners, or gas powered hedge trimmers • Prune trees up to 12’ height for clearance and safety throughout property • Weed and detail beds throughout the sites • Remove windblown trash and debris

***c. Contract Implementation**: Enclosed is conversion plan that allows the best possible transition from the current contract to the new contract to be awarded under this RFP. The transition to new contract identifies major milestones for contract start-up. Enclosed is precise plan for each step in assuming management control and describe ability to commit the staff, personnel and resources required to develop a responsive management structure.*

JOB START UP PROCESS

Below is our continuity and job renewal startup plan to continue our partnership with George Mason University. The success of this transition requires proper planning and communication between our team and yours. BrightView is in a unique position to provide George Mason University with a seamless, successful and hassle free transition.

	Action	BrightView Document	Resp. person	Date Due
1	**Process Full Package (Awarded Contract, scope from contract, customer profile, invoicing procedures)**	N/A	Branch Manager	Within 7 of expected 2/7/22 Award date
2	**Complete Customer Relationship Map and Client Partnership Plan**	Customer Relationship Map and CPP	Account Manager	2/14/22 (Based upon expected award date)
3	**Internal Pre-Job Meeting**	Pre-Job Agenda	Account Manager/Operations Manager	2/21/21 (Based upon expected award date)
4	**Customer Job Walk & photo-document starting job conditions**	Quality Site Assessment	Account Manager/Operations Manager	2/28/22 (Based upon expected award date)
5	**Develop 30-Day Action Plan with Customer**	N/A	Account Manager	2/28/22 (Based upon expected award date)
6	**Production Scope Checklist, Gantt Chart and Path of Motion Maps**	Gantt Chart Scope Checklist	Operations Manager	3/1/22 (Based upon expected award date)
7	**30 day follow-up**	N/A	Account Manager	4/4/22 (Based upon expected award date)
8	**Present Site Enhancement Ideas with Customer**	Extra Work	Account Manager	Ongoing throughout contract term.

References - demonstration of qualifications from other comparable higher education institutions BrightView has provided with similar size and scope.

BrightView maintains Randolph Macon's main campus' basic landscape maintenance services, as well as the turf applications. We maintain Randolph Macon Division III baseball field. In addition, we perform a smaller scope of work on additional athletic fields around campus. We also be assisting them with snow removal services. We provide a direct report employees on the property every day during the growing season.

i. Name and address of contracting activity to which service is/was provided
- Randolph Macon College, 204 Henry St, Ashland, VA 23005

ii. Contract Number
- Not applicable

iii. Contract Title
- Landscape Maintenance and Athletic Field Maintenance Agreement

iv. Contract Type
- President's House, Campus, Athletic Fields

v. Original contract amount and current (or ending) contract amount.
- Original $160,000, present $197,688 resulting from scope increase and CPI increases

vi. Contracting officials' names, telephone numbers, and email address
- Thomas Dwyer, Office: 804-752-3750, tdwyer@rmc.edu

vii. Contract Level (Prime or Subcontract)
- Prime Contractor

viii. Award Date
- January 1, 2013

ix. Contract completion/projected completion date
- June 30, 2023

BrightView maintains George Washington University's three off campus sites' basic landscape maintenance services, as well as the turf applications. We perform snow removal services at Virginia Science and Technology Campus (VTSC). In addition, we perform enhancement, tree care and irrigation services as requested.

i. Name and address of contracting activity to which service is/was provided
The George Washington University
- Foggy Bottom Campus (FBC) – 2025 F Street NW Washington DC 20052
- Mount Vernon Campus (MVC) – 2100 Foxhall Road NW Washington DC 20007
- Virginia Science & Technology (VSTC) - 45085 University Dr, Ashburn, VA 20147

ii. Contract Number
- Not applicable

iii. Contract Title
- Lawn and Landscape Maintenance and Snow (VSTC only)

iv. Contract Type
- President's House, Campus, Athletic Fields

v. Original contract amount and current (or ending) contract amount
- Original $740,825, present $263,878 resulting from COVID-19 scope reduction

vi. Contracting officials' names, telephone numbers, and email address
- TJ Dowdell Assistant Director | General Services
  Facilities Planning, Construction, and Management
  202-994-1116 tjdowdell@gwu.edu

vii. Contract Level (Prime or Subcontract)
- Prime Contractor

viii. Award Date
- July 1, 2014

ix. Contract completion/projected completion date
- June 30, 2022

BrightView maintains Norfolk State University's main campus. We currently maintain all aspects of landscape services including turf applications, flower displays, IPM, arbor care, as well as irrigation.

NORFOLK STATE UNIVERSITY

i. Name and address of contracting activity to which service is/was provided
- Norfolk State University, 700 Park Ave HBW Suite 150, Norfolk, VA 23504

ii. Contract Number
- R66804-RMS

iii. Contract Title
- Landscape & Grounds Maintenance

iv. Contract Type
- Main Campus

v. Original contract amount and current (or ending) contract amount.
- Original $289,980 presently $298,980

vi. Contracting officials' names, telephone numbers, and email address
- Torilus (Tory) Ward, (757) 334-2184, (757) 266-0239, toward@nsu.eduvii.

vii. Contract Level (Prime or Subcontract)
- Prime Contractor

viii. Award Date
- June 16, 2021

ix. Contract completion/projected completion date
- June 1, 2025

Pricing Schedule/Bid Form

Attachment C – FFP Pricing Schedule Tab 1

FAIRFAX CAMPUS			
POP = Period of Performance		Contract Period 1 Pricing PoP 1: 03/01/2022 - 02/28/2023 (12 Month Base Term)	
	SPACES	MONTHLY	ANNUAL
1	FAIRFAX MAIN CAMPUS (Grand Total of 1a-1g)	$61,818.30	$741,819.60
1a	Johnson Center	$1,156.08	$13,872.96
1b	REC (West Campus Common Areas)	$9,769.97	$117,239.64
1c	REC (Aquatic Center)	$722.44	$8,669.28
1d	FFX E/G Areas	$31,695.26	$380,343.12
1e	University TownHouse (4260 Chainbridge Road)	$443.37	$5,320.44
1f	Eagle Bank Arena	$505.78	$6,069.36
1g	ALL Housing Areas (supported by FM)	$17,525.40	$210,304.80
2	THE CARTY HOUSE	$303.57	$3,642.84
3	THE CAPITAL CONNECTION HOUSE	$241.17	$2,894.04
4	THE MATHY HOUSE (MATHY I)	$1,056.69	$12,680.28
5	THE SALLY MATHY LODGE (MATHY II)	$870.48	$10,445.76
6	THE SUNNY MATHY COTTAGE (MATHY III)	$631.00	$7,572.00
7	ICA (West Campus Common Areas)	$11,409.96	$136,919.48
	CAMPUS TOTAL	$76,331.17	$915,974.00

ARLINGTON CAMPUS E&G			
		PERIOD 1	
	SPACES	MONTHLY	ANNUAL
8	ARLINGTON CAMPUS	$2,239.25	$26,871.00
	CAMPUS TOTAL	$2,239.25	$26,871.00

SCIENCE AND TECHNOLOGY CAMPUS (PRINCE WILLIAM CAMPUS)			
		PERIOD 1	
	SPACES	MONTHLY	ANNUAL
9	SCI-TECH CAMPUS (Grand Total of 9a-9e)	$15,952.83	$191,433.96
9a	Hylton Performing Arts Area	$2,044.33	$24,531.96
9b	Beacon Hall Area	$683.11	$8,197.32
9c	Freedom Aquatic Center Area	$1,813.28	$21,759.36
9d	BRL Area	$943.79	$11,325.48
9e	SciTech Campus E/G Areas	$10,468.32	$125,619.88
	CAMPUS TOTAL	$15,952.83	$191,434.00

POINT OF VIEW (POV) FACILITY			
		PERIOD 1	
	SPACES	MONTHLY	ANNUAL
10	POINT OF VIEW CAMPUS	$2,787.67	$33,452.00
	TOTAL	$2,787.67	$33,452.00

POTOMAC SCIENCE CENTER CAMPUS			
		PERIOD 1	
	SPACES	MONTHLY	Contract Period 1 Totals (9 Months)
11	POTOMAC SCIENCE CENTER	$2,439.08	$29,269.00
	TOTAL	$2,439.08	$29,269.00

COMBINED FFP TOTALS *DO NOT COMPLETE* THE SECTION BELOW WILL AUTOMATICALLY TALLY FROM ABOVE			
		PERIOD 1 TOTALS	
		MONTHLY	ANNUAL
	TOTAL	$99,750.00	$1,197,000.00

Attachment C – Organic Landcare Pricing - Tab 2

ORGANIC LANDCARE PRICING FAIRFAX CAMPUS			
POP = Period of Performance		Contract Period 1 Pricing PoP 1: 03/01/2022 - 02/28/2023 (12 Month Base Term)	
	SPACES	MONTHLY	ANNUAL
1a	Merten Hall	$361.35	$4,336.20
1b	Peterson Hall	$656.55	$7,878.60
		TOTAL	$12,214.80

Please Provide Comparison Pricing for these spaces TRADITIONAL (NON-ORGANIC) LANDSCAPE MAINTENANCE SERVICES FAIRFAX CAMPUS			
POP = Period of Performance		Contract Period 1 Pricing PoP 1: 03/01/2022 - 02/28/2023 (12 Month Base Term)	
	SPACES	MONTHLY	ANNUAL
1a	Merten Hall	$58.50	$702.00
1b	Peterson Hall	$106.33	$1,275.96
		TOTAL	$1,977.96

BrightView

Lorton Branch

The Contractor/Service Provider shall provide the following services on an "As Needed" basis. These services will be billed on a time and material basis; labor categories and rates shall be provided in as a separate IDIQ/T&M pricing schedule, on the Offeror's company letterhead. Labor rates, as offered in the vendor's proposal, are expected to be part of the technical proposal, contract agreement and referenced for the pricing of any additional services.

Description		**Price**	**Unit**
Landscape Maintenance Laborer	$	48.00	/HR
Landscape Maintenance Crew Leader	$	60.00	/HR
Landscape Production Manager	$	75.00	/HR
Landscape Enhancement Laborer	$	55.00	/HR
Landscape Enhancement Crew Leader	$	65.00	/HR
Landscape Production Manager	$	75.00	/HR
Specialized Equipment Operator	$	65.00	/HR
Certified Pesticide Applicator	$	65.00	/HR
Registered Technician	$	55.00	/HR
Plant Health Care Specialist	$	65.00	/HR
Tree Climber	$	75.00	/HR
Tree Groundsperson	$	48.00	/HR
Irrigation Technician	$	100.00	/HR
Irrigation Helper	$	65.00	/HR
Landscape Designer	$	85.00	/HR
Certified Arborist	$	100.00	/HR
Horticulturist	$	100.00	/HR

VA Department of Agriculture and Consumer Services
Pesticide Applicator Certificate

All Integrated Pest Management, plant health care, and nutrient applications are performed by properly trained staff with proper certifications and in complete compliance with all laws and safety precautions of the Virginia Department of Agriculture and Consumer Services.



VIRGINIA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES
OFFICE OF PESTICIDE SERVICES
P O BOX 1163, RICHMOND VA 23218-1163

INVALID IF INSURANCE AND/OR CERTIFICATE OF DESIGNATED APPLICATOR LAPSE BEFORE EXPIRATION DATE

PESTICIDE BUSINESS LICENSE

Issued 04/05/2021
License No. 7853
Expires 03/31/2022
Fee Paid $150

Issued in accordance with application duly executed by the business shown below which has agreed to comply with all applicable laws, rules and regulations and has paid the required fee.

Mailing Address
BRIGHTVIEW LANDSCAPE SERVICES
5019 DAVIS FORD RD
WOODBRIDGE, VA 22193

Business Location
BRIGHTVIEW LANDSCAPE SERVICES
5019 DAVIS FORD RD
WOODBRIDGE, VA 22193

Jewel H. Bronaugh, Ph.D.
Commissioner

Liza Fleeson Trossbach
Authorized Representative



VIRGINIA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES
P O BOX 1163, RICHMOND VA 23218-1163

PESTICIDE APPLICATOR CERTIFICATE

Issued 06/14/2021
Expires 06/30/2023
REGISTERED TECH FOR BL# 7853
Fee Paid
Certificate Number 124599-T

Issued in accordance with application duly executed by the person shown below who has agreed to comply with all applicable laws, rules and regulations

RYAN A WARNER
BRIGHTVIEW LANDSCAPE SERVICES
5019 DAVIS FORD RD
WOODBRIDGE,VA 22192

Bradley Copenhaver
Commissioner

Liza Fleeson Trossbach
Authorized Representative



Virginia Department of Agriculture and Consumer Services
P. O. Box 1163, Richmond, VA 23218

PERMIT
FERTILIZER/LIME CONTRACTOR - APPLICATOR

ISSUED 26-MAY-2021
EXPIRES 31-MAR-2022
PERMIT 57-231184

Issued in accordance with application duly executed by the party shown below who has agreed to comply with all applicable laws, rules and regulations and has paid the required fee of $50.

BRIGHTVIEW LANDSCAPE SERVICES
5019 DAVIS FORD ROAD
WOODBRIDGE, VA 22193

Jewel H. Bronaugh, Ph.D.
COMMISSIONER

BY Larry M. Nichols
AUTHORIZED REPRESENTATIVE

RFP Cover, Addendums, Questions and Attachments

Purchasing Department
4400 University Drive, Mailstop 3C5
Fairfax, VA 22030
Voice: 703.993.2580 | Fax: 703.993.2589
http://fiscal.gmu.edu/purchasing/

REQUEST FOR PROPOSALS
GMU-1743-21

ISSUE DATE:	December 10, 2021
TITLE:	Landscape Maintenance Services
PRIMARY PROCUREMENT OFFICER:	Katherine Sirotin, Director, ksirotin@gmu.edu
SECONDARY PROCUREMENT OFFICER:	Chi Nguyen, Senior Buyer, cnguyenn@gmu.edu

QUESTIONS/INQUIRIES: E-mail all inquiries to both Procurement Officers listed above, no later than 4:00 PM Eastern Time (ET) January 03, 2022. All questions must be submitted in writing via email. Responses to questions will be posted on the Mason Purchasing Website by 5:00 PM ET on January 05, 2022. Note: Questions must be submitted via email (if you wish to submit a document with questions please make sure it is a WORD document). The subject line of your email MUST include the words "Question, and RFP GMU-1743-21". Failure to include these words in the subject line may result in your question not being received or answered. It is the offeror's responsibility to confirm that their questions were received by the Buyers prior to the deadline. GMU shall not be responsible for any emails caught in a firewall, delivered late, failure to deliver, etc. Also see section III. COMMUNICATION, herein.
Mason Purchasing Website Link: https://fiscal.gmu.edu/purchasing/do-business-with-mason/view-current-solicitation-opportunities/

ELECTRONIC PROPOSAL DUE DATE AND TIME: January 12, 2022 at 2:00PM Eastern Time (ET).
SEE SECTION XIII.A.1 FOR DETAILS ON ELECTRONIC PROPOSAL SUBMISSION.

In Compliance With This Request For Proposal And To All The Conditions Imposed Therein And Hereby Incorporated By Reference, The Undersigned Offers And Agrees To Furnish The Goods/Services In Accordance With The Attached Signed Proposal Or As Mutually Agreed Upon By Subsequent Negotiations.

Name and Address of Firm:

Legal Name:BrightView Landscape Services, Inc

DBA: 144780863

Address: 5019 Davis Ford Rd
Woodbridge, VA 22192

Date: January 12, 2022

By: Greg Lewandowski
Signature

FEI/FIN No. 95-2651541

Name: Greg Lewandowski

Fax No. N/A

Title: Senior Vice President

Email: Greg.Lewandowski@brightview.com

Telephone No. 301-252-8039

SWaM Certified: Yes:_____ No: X (See Section VII. SWaM CERTIFICATION for complete details).

SWaM Certification Number: _____

This public body does not discriminate against faith-based organizations in accordance with the *Governing Rules, § 36* or against a Bidder/Offeror because of race, religion, color, sex, national origin, age, disability, or any other prohibited by state law relating to discrimination in employment.

Purchasing Department
Mailing Address: 4400 University Drive, Mailstop 3C5
Street Address: 4441 George Mason Boulevard, 4th Floor, Suite 4200
Fairfax, Va. 22030
Voice: 703.993.2580 | Fax: 703.993.2589

January 5, 2022

RFP ADDENDUM #1

Reference – Request for Proposal:	GMU-1743-21
Title:	Landscape Maintenance Services
Dated:	December 10, 2021
For Delivery To:	George Mason University

The following changes are hereby incorporated into the aforementioned RFP:

Please make sure to sign and include this addendum and all other addendums issued under this RFP with your offer/proposal.

- **Answers to Questions submitted by the Question Submission Deadline on January 03, 2022 by 4:00PM Eastern Time (ET):**

  Answers to these questions shall be considered part of the RFP requirements and the offeror should include any changes that result from this addendum into their offer. Failure to consider the information provided below may result in your offer being scored lower:

1. **Question:** Will GMU provide a laydown area for the grounds contractor at each of the sites to stage their equipment?
   Answer: If you are inquiring about long-term storage of equipment/tools only then the answer is yes, but only at the Fairfax Campus and it will be in an unsecured limited capacity. All other campus sites will have to be on a temporary "daily use" basis. In addition, if temporary laydown areas are needed for bulk materials such as mulches/soils & plant materials, that must be arranged in advance upon request with the Contract Administrator/Grounds Program Manager on case by case program for every campus.

2. **Question:** Due to the recent inclement weather and that the grounds of the sites are snow covered will GMU Procurement we extending the due date of the RFQ?
   Answer: No, we will not extend the due date for this RFP. The proposal submission date (due date) is unchanged and all proposals must be submitted electronically by January 12, 2022 at 2:00PM Eastern Time (ET). Submission instructions are available within the RFP if you are interested in submitting a proposal.

Please sign and include this addendum as part of your offer.

In Compliance With this RFP And To All The Conditions Imposed Therein And Hereby Incorporated By Reference, The Undersigned Offers And Agrees To Furnish The Goods/Services required by this RFP at the prices indicated in the pricing schedule, and the undersigned hereby certifies that all information provided below and in any schedule hereto is true, correct, and complete.

Name and Address of Firm:
BrightView Landscape Services, Inc.

5019 Davis Ford Rd Woodbridge, VA 22192

Fed ID No: 95-2651541

Email: Greg.Lewandowski@brightview.com

Date: January 12, 2022

By: Greg Lewandowski

Title: Senior Vice President

Signature: Greg Lewandowski

Phone: 301-252-8039

Sincerely,
Katherine Sirotin
Director, Purchasing & Fiscal Services (VCO, CUPO)
Facilities Department
George Mason University

2.b. RFP Requested Question Reponses

Prime Contractor: BrightView

i. BrightView starts each day with a team meeting referred to as “Stretch and Flex”. During this time, we stretch for the day ahead, report on important announcements, and verify that all team members are in uniform and have the appropriate PPE. If team members are not properly dressed for the work day, they are sent home and can return to work when they have the uniform and PPE needed for the day. Additionally, following “Stretch and Flex”, our leaders do a gate check before our crews leave the yard each day. During the gate check, team members and the truck are audited to ensure they have all the necessary tools and equipment for their work day and that these tools and equipment are in safe working order.

ii. New hires are provided uniforms and tools in a timely manner upon hire. Current team members can request new and replacement uniforms and tools from their manager or Branch Administrator.

iii. BrightView has a Code of Conduct document and Professional Conduct policy that all team members review and acknowledge upon hire. Additionally, Code of Conduct training is completed by all professional team members on an annual basis. We hold all team members to the highest standard of conducting themselves in a professional manner when representing BrightView.

iv. BrightView has a Corporate Communications Department that handles all media and social media inquiries for the Company. BrightView also has a Social Media policy which all team members are required to adhere to.

v. BrightView uses electronic timekeeping through Kronos and the JD Edwards E1 systems. Employees’ work time is recorded timely and team members are paid on a weekly basis. All records for time recording and payroll are stored within these systems and backed up as required.

vi. BrightView has an Employee Concerns Line (BrightView Concerns) which is managed through a third party subject matter expert in this field, Convercent. All complaints from team members are sent to a Corporate Employee Relations team who investigates each issue or concern. Additionally, employees are encouraged to bring concerns to their local management team for resolution as well.

vii. BrightView’s Lorton office servicing this contract is not currently involved in any litigation with any party.

viii. In July 2019, ICE commenced an audit of our I-9 records that covered multiple VA locations, including the Lorton office servicing this contract. The investigation concluded in December 2019 and BrightView was not issued any fines or penalties.

ix. BrightView’s Lorton office servicing this contract has not been involved with any lawsuits in the last 3 years.

x. BrightView pays a competitive wage that we review on a regular basis. For the office that would support this contract, we pay employees between $14-$23 per hour.

Subcontractor #1: Fresh Air, LLC

i. This has not occurred in the past, the team knows to show up with their uniforms. All equipment is provided by the company so they always have it available. If someone shows up without their uniform they not allowed to work for the day and they receive a warning to stress the importance of always being prepared.

ii. Distributed at the office, uniforms are ordered in and provided to employees and the equipment is available at the office for the work to be done during that day or week.

iii. Our teams are very friendly and aware of their surroundings. They will stop work to let students and faculty pass as to not be in the way. Each day we will remind them of our company's core values to be friendly to everyone.

iv. Our team ensures we are constantly following all protocols in place and getting the proper personnel involved to handle and respond to allegation and concerns. Supervisors are consistently keeping in touch with the employees to understand everything going on throughout the site.

v. We have an electronic clock in and clock out system along with a sign in book. The electronic system is tied to the payroll and the sign in and sign out book is a backup so we can have sound records in case there is an electronic glitch.

vi. Quality control system in place, if complaints arise we have a meeting with the person(s) who the complaint was against to understand the situation. Additionally, we get as much info from the person alleging the complaint. Our internal team makes a determination and the proper discipline is then provided.

vii. No

viii. None

ix. None

x. $18 - $22

Subcontractor #2: TruGreen, LLC

I. All TruGreen personnel is required by company policy to be in full uniform, along with essential PPE. Trucks are filled at the branch with the product to be used BEFORE they depart to the property. If they do not have the necessary uniforms or equipment, they are not allowed to complete the work.

II. Uniforms and all necessary equipment are provided to each employee and is kept at the branch. Associates change into their uniform at the branch prior to each shift.

III. TruGreen has created a Positive Associate Relations Policy which strives for positive associate relations internally and have the same expectation of our specialists within the community.

IV. In addition to our Positive Associate Relations Policy, we have corporate team members dedicated to monitoring social media and following up on concerns presented there. Concerns from traditional media go to a media relations team within our Communications Department.

V. It is TruGreen's policy and practice to accurately compensate associates and to do so in compliance with all federal, state, and local laws. To ensure that associates are paid properly for all time worked, each associate must correctly record all work time and review their pay stub promptly to identify and to report all errors.

VI. TruGreen Limited Partnership utilizes the Ethics Point case management system to document complaints made by TruGreen associates, contractors, and others. The cases are investigated by either a Human Resources representative, Internal Audit department investigator, or Legal department investigator depending on the type and complexity of the case. The Legal department reviews cases to ensure they are properly documented, and the conclusions reached are supported by the factual findings.

VII. TruGreen Limited Partnership is a large national company with approximately 15,000 employees nationwide, approximately 250 branch locations, and 8,500 commercial vehicles. As such, TruGreen is, from time-to-time subject to claims, demands and lawsuits resulting from auto accidents and other fully insured matters, as well as employment disputes. No lawsuits filed within the past 5 years have met or threatened to meet the materiality threshold that were not fully insured.

VIII. See previous answer.

IX. See previous answer.

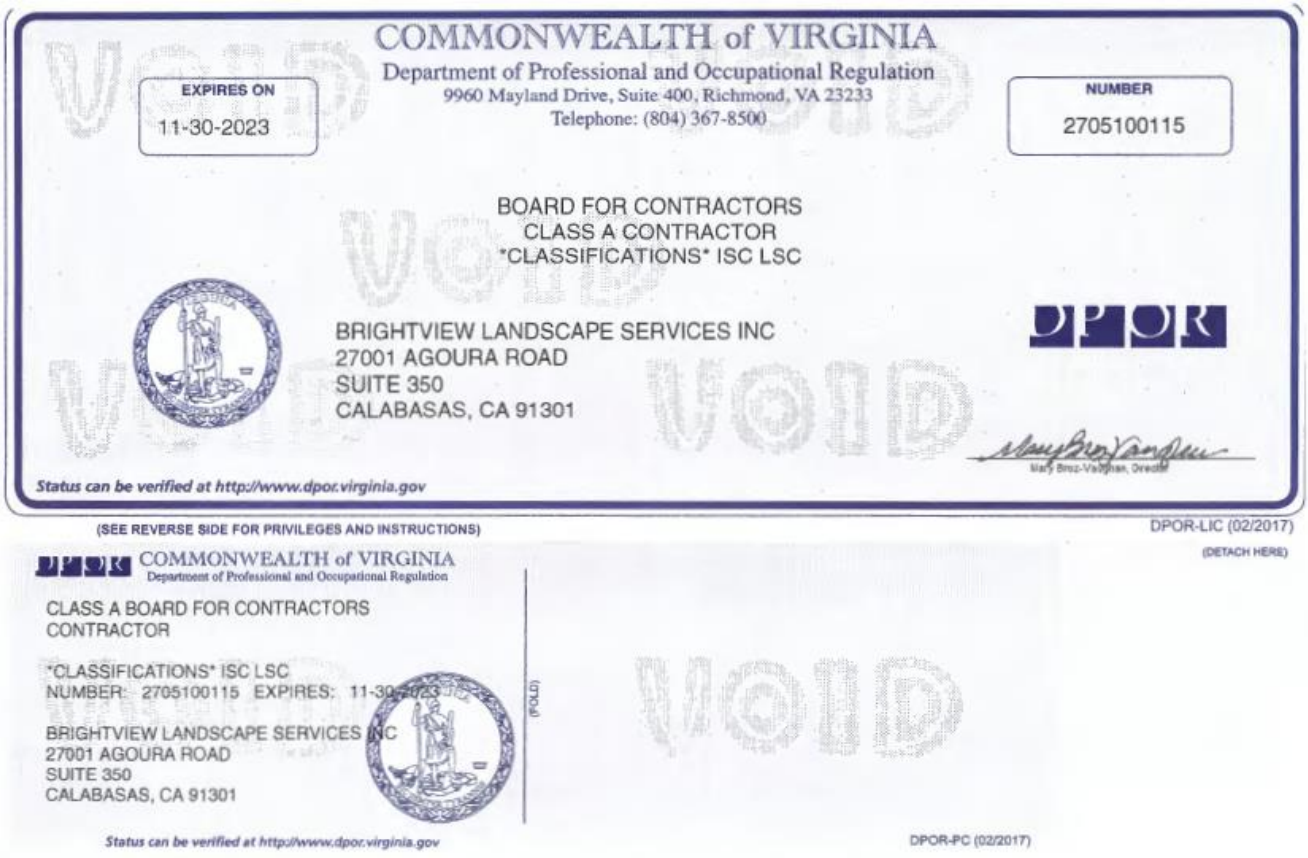
X. Associate starting rate of pay is $17.50, with yearly merit increases depending or performance.

Payment Terms

PAYMENT TERMS / METHOD OF PAYMENT:
PLEASE NOTE: THE VENDOR MUST REFERENCE THE PURCHASE ORDER NUMBER ON ALL INVOICES SUBMITTED FOR PAYMENT. Our payment preference:

Option#3- Net 30 Payment Terms. Vendor will enroll in Paymode-X where all payments will be made electronically to the vendor's bank account. For additional information or to sign up for electronic payments, go to http://www.paymode.com/gmu. There is no charge to the vendor for enrolling in this service.

Contractor License



COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
11-30-2023

NUMBER
2705100115

BOARD FOR CONTRACTORS
CLASS A CONTRACTOR
CLASSIFICATIONS ISC LSC

BRIGHTVIEW LANDSCAPE SERVICES INC
27001 AGOURA ROAD
SUITE 350
CALABASAS, CA 91301

Status can be verified at http://www.dpor.virginia.gov

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

(DETACH HERE)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation

CLASS A BOARD FOR CONTRACTORS
CONTRACTOR

CLASSIFICATIONS ISC LSC
NUMBER: 2705100115 EXPIRES: 11-30-2023

BRIGHTVIEW LANDSCAPE SERVICES INC
27001 AGOURA ROAD
SUITE 350
CALABASAS, CA 91301

(FOLD)

Status can be verified at http://www.dpor.virginia.gov

DPOR-PC (02/2017)

Certificate of Liability Insurance

ACORD

CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY): 09/30/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME:	
Aon Risk Services Northeast, Inc. New York NY Office One Liberty Plaza 165 Broadway, Suite 3201 New York NY 10006 USA	PHONE (A/C, No, Ext): (866) 283-7122	FAX (A/C, No.): (800) 363-0105
	E-MAIL ADDRESS:	

INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A:	Great American Insurance Co.	16691
INSURER B:	ACE American Insurance Company	22667
INSURER C:	American Guarantee & Liability Ins Co	26247
INSURER D:		
INSURER E:		
INSURER F:		

INSURED
BrightView Landscape Services, Inc.
Location #37070
5019 Davis Ford Road
Woodbridge VA 22193 USA

COVERAGES **CERTIFICATE NUMBER:** 570089640752 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. **Limits shown are as requested**

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
B	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: POLICY [X] PRO-JECT [X] LOC OTHER:			XSLG72473826001 SIR applies per policy terms & conditions	10/01/2021	10/01/2022	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$2,000,000 $2,000,000 $10,000 $2,000,000 $5,000,000 $5,000,000
B	AUTOMOBILE LIABILITY X ANY AUTO OWNED AUTOS ONLY HIRED AUTOS ONLY SCHEDULED AUTOS NON-OWNED AUTOS ONLY			ISA H25581593	10/01/2021	10/01/2022	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$5,000,000
C	X UMBRELLA LIAB [X] OCCUR EXCESS LIAB [ ] CLAIMS-MADE DED RETENTION			AUC508596817	10/01/2021	10/01/2022	EACH OCCURRENCE AGGREGATE	$3,000,000 $3,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/ PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N: N If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		WLRC67804041 WC - AOS	10/01/2021	10/01/2022	X PER STATUTE [ ] OTH-ER E.L. EACH ACCIDENT	$2,000,000
B				SCFC67804089 WC - WI	10/01/2021	10/01/2022	E.L. DISEASE-EA EMPLOYEE E.L. DISEASE-POLICY LIMIT	$2,000,000 $2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
RE: 370709180.

CERTIFICATE HOLDER

George Mason University
Attn: Katherine E. Sirotin
4400 University Dr.
Fairfax VA 22030 USA

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Aon Risk Services Northeast, Inc.

Holder Identifier : Q

Certificate No : 570089640752

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ACORD 25 (2016/03)

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ATTACHMENT A
SMALL BUSINESS SUBCONTRACTING PLAN
TO BE COMPLETED BY OFFEROR

Offerors must advise any portion of this contract that will be subcontracted. It is the goal of the Commonwealth that over 42% ofits purchases be made from small businesses. All potential offerors are required to include this document with their proposal in order to be considered responsive.

Small Business: "Small business (including micro)" means a business which holds a certification as such by the Virginia Department of Small Business and Supplier Diversity (DSBSD) on the due date and time for proposals. This shall also include DSBSD certified women- owned and minority-owned businesses and businesses with DSBSD service disabled veteran owned status when they also hold a DSBSD certification as a small business on the proposal due date. Currently, DSBSD offers small business certification and micro business designation to firms that qualify.

Certification applications are available through DSBSD online at www.SBSD.virginia.gov (Customer Service).

Offeror Name: BrightView Landscape Services, Inc.

Preparer Name: Chris Muth, Lorton Branch Manager Date: 01/11/2022

Who will be doing the work: x I plan to use subcontractors □ I plan to complete all work

Instructions

A. If you are certified by the DSBSD as a micro/small business, complete Section A of this form.

B. If the "I plan to use subcontractors" box is checked, complete Section B of this form. For the proposal to be considered and the offeror to be declared responsive, the offeror shall identify the portions of the contract that will be subcontracted to any subcontractor, to include DSBSD certified small business for the initial contract period in relation to the offeror's total pricefor the initial contract period in Section B.

Section A

If your firm is certified by the DSBSD provide your certification number and the date of certification. Certification Number: Certification Date:

Section B

If the "I plan to use subcontractors" box is checked, populate the requested information below, per subcontractor to show your firm's plans for utilization of any subcontractor, to include DSBSD-certified small businesses, in the performance of this contractfor the initial contract period in relation to the offeror's total price for the initial contract period. Certified small businesses include but are not limited to DSBSD-certified women-owned and minority-owned businesses and businesses with DSBSD service disabled veteran-owned status that have also received the DSBSD small business certification. Include plans to utilize small businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc. It is important to note that these proposed participation will be incorporated into the subsequent contract and will be a requirement of the contract. Failure to obtain the proposed participation dollar value or percentages may result in breach of the contract.

B. Plans for Utilization of Any subcontractor, to include DSBSD-Certified Small Businesses, for this Procurement

Subcontract #1

Company Name: Fresh Air, LLC SBSD Cert #: LD20260010
Contact Name: Stanley Neal SBSD Certification: LDBE
Contact Phone: 202-359-3923 Contact Email: Stan.NealJr@freshairllc.com
Value % or $ (Initial Term): 5% Contact Address: 8900 Edgeworth Dr, Suite E, Capital Heights, MD 20743
Description of Work: Portering and Policing services of grounds

Subcontract #2

Company Name: TruGreen, Inc. SBSD Cert #: N/A
Contact Name: James Meredith SBSD Certification: N/A
Contact Phone: 703-906-5861 Contact Email: JamesMeredith@trugreenmail.com
Value % or $ (Initial Term): 4% Contact Address: 7109 F Rainwater Pl, Lorton Va 22079
Description of Work: Turf Care Services