



Purchasing Department
Mailing Address: 4400 University Drive, Mailstop 3C5
Street Address: 4441 George Mason Boulevard, 4th Floor, Suite 4200
Fairfax, Va. 22030

June 12, 2025

Mr. Tommy Henry
Architectural Products of Virginia
11511C N. Lakeridge Pkwy
Ashland, VA 23005
thenry@apva.com

Subject: Contract Renewal Year 4-GMU-1735-21-01-Security Products & Services

Dear Mr. Henry,

The subject contract is scheduled to expire on July 6, 2025. George Mason University would like to exercise its option to renew the subject contract for an additional one-year for the period July 7, 2025 through July 6, 2026 at the current pricing and contract terms and conditions listed below. There will be zero (0) renewal options remaining following this renewal.

All other contract terms and conditions remain unchanged.

Mr. Jason Limonta, Physical Security Technical Coordinator, Auxiliary Services and Operations, will serve as the Contract Administrator for this contract.


If in agreement, at your earliest convenience, please sign below and email your response to my attention. Also, if there are any changes to your organization's contact information, please provide an update.

If you have any questions or concerns, please contact me at (703) 993-6225 or email ksirotin@gmu.edu

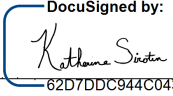
Sincerely,

Grace Lymas

Grace Lymas
Assistant Director, Purchasing

VENDOR SIGNATURE  DATE 7/2/25

VENDOR PRINTED NAME Thomas Henry TITLE Vice President

DocuSigned by:
GMU PURCHASING SIGNATURE  DATE 7/3/2025
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GMU PRINTED NAME Katherine Sirotin TITLE Director, Major Purchases and Contracts

Labor Category	Normal Working Hours	Overtime	Holiday	Service Call Surcharge
Electronic Tech	\$ 94.50	\$ 141.75	\$ 189.00	\$ 75.00
Electronic Asst Tech	\$ 84.00	\$ 126.00	\$ 168.00	\$ 75.00
Locksmith/Hdwe Tech	\$ 78.75	\$ 118.13	\$ 157.50	\$ 75.00
Automatic Door Tech	\$ 94.50	\$ 141.75	\$ 189.00	\$ 75.00
Remote Online Support	\$ 94.50	\$ 141.75	\$ 189.00	

acre security	Access Ctrl software/boards	Current Published	35%	Based on Quoted Discount
acre security	Feenics software/boards	Current Published	35%	Based on Quoted Discount
acre security	Access It software/boards	Current Published	35%	Based on Quoted Discount
acre security	DNA Fusion Open Options software/boards	Current Published	35%	Based on Quoted Discount
acre security	SMS (Vanderbilt)	Current Published	35%	Based on Quoted Discount
acre security	PremiSys software/boards	Current Published	35%	Based on Quoted Discount
acre security	Comnet transmit/compute	Current Published	10%	Based on Quoted Discount
acre security	Professional Services	Current Published	10%	Based on Quoted Discount
acre security	3rd Party Products	Current Published	25%	Based on Quoted Discount
Motorola/Avigilon	Unity Access Control Hardware and Software	Current Published	20%	Based on Quoted Discount
Motorola/Avigilon	Unity Video Hardware and Software	Current Published	20%	Based on Quoted Discount
Motorola/Avigilon	Alta Video Cloud Solution	Current Published	20%	Based on Quoted Discount
Motorola/Avigilon	Alta Access Control Cloud Solution	Current Published	20%	Based on Quoted Discount
Motorola/Avigilon	License Plate Recognition (LPR)	Current Published	20%	Based on Quoted Discount
Motorola/Avigilon	Body Cameras	Current Published	20%	Based on Quoted Discount
Motorola/Avigilon	Mass Notifiation	Current Published	20%	Based on Quoted Discount
Motorola/Avigilon	Halo Sensors	Current Published	20%	Based on Quoted Discount
Freight	Security Equipment	N/A	N/A	1.5% of Total Equipment Price