



Purchasing Department
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March 3, 2025

Erica Kordes
Proposal Specialist
CDW Government LLC
230 N. Milwaukee Avenue
Vernon Hills, IL 60061
Erica.kordes@cdw.com

**Subject: Contract Renewal GMU-1700-21-09, IT Consulting
Renewal (4) of 4**

Dear Erica Kordes:

As you are probably aware, our current subject contract will expire on April 16, 2025. At this time George Mason University would like to renew the above contract at the current terms, conditions and price schedule for an additional one-year period. The renewal period shall be April 17, 2025 to April 16, 2026. There will be no renewal option remaining on the contract.

If you are in agreement, at your earliest convenience, please sign below and either fax, scan or mail your response to my attention. All other terms and conditions of GMU-1700-21-09 shall remain unchanged and in full force and effect.

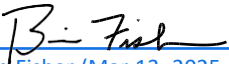
If you have any questions or concerns, please contact me at (703) 993-6880 or email rbazile@gmu.edu.

Sincerely,

Regina Bazile

Regina Bazile, MBA, CUPO, VCA
Senior Buyer

CDW Government LLC 


[Brian Fisher \(Mar 13, 2025 16:02 CDT\)](#)

(Signature)

Brian Fisher

(Printed Name)

Director, Program Management

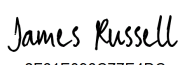
(Title)

03/13/2025

(Date)

George Mason University

DocuSigned by:


[2F01E096C77E4DC...](#)
(Signature)

James Russell

(Printed Name)

Purchasing Director

(Title)

3/25/2025

(Date)

Tab 7: Financial Proposal

Provide proposed financial offer/considerations, including service pricing for information technology consulting services.

Please provide hourly pricing for any and all rates associated with CDW•G responds with the attached current pricing rates. CDW•G annually reviews and may update the rates within the first quarter of each new calendar year.

Rates for All Professional Services (excluding Digital Velocity and ServiceNow)	
Role	Bill Rates (\$)
Associate Consulting Engineer	\$125
Consulting Engineer	\$185
Senior Consulting Engineer	\$205
Technical Lead / Principal Consulting Engineer	\$225
Enterprise Consulting Architect	\$225
Business Consulting Analyst	\$225
Project Administrator	\$145
Project Manager	\$190
Senior Project Manager	\$205
Enterprise Project Manager, PMO Lead	\$210
Program Manager	\$210
Technical Architect	\$295
Rates for ServiceNow Services*	
Role	Bill Rates (\$)
SNS Engagement Manager	\$209
SNS Program Manager	\$226
Advisory Services/Bus Process Cons	\$239
Principal Consultant	\$283
Organizational Change Management Consultant	\$283
Integration Expert	\$231
Quality Assurance Expert	\$200
Solution Architect	\$265
SNS Technical Consultant	\$210
SNS Developer	\$195
Trainer	\$180
Marketing Expert	\$239
*ServiceNow services are performed by CDW's ServiceNow Solutions	

Rates for Digital Velocity Services*	
Role	Bill Rates (\$)
Head of E&O	\$300
O-CTO - Principal Consultant	\$275
Hybrid Cloud Architect	\$250
Hybrid Cloud Engineer	\$215
DevOps Architect	\$250
DevOps Engineer	\$215
Enterprise Architect	\$250
Sr SW Engineer	\$215
Solutions Architect	\$250
Solutions Engineer	\$215
Technical Program Consultant	\$225
Technical Project Manager	\$195
*Digital Velocity services are performed by IG NW (CDW)	

CDW Managed Services

CDW Managed Services are priced by solution components. Each solution is

Global Knowledge Training	
Role	Each
Global Knowledge Training	\$99

Tab 7: Financial Proposal

Provide proposed financial offer/considerations, including service pricing for information technology consulting services.

Please provide hourly pricing for any and all rates associated with consulting, planning, install, implementation, development project management, etc. Specifically address the following in your proposal:

CDW•G responds with the attached current pricing rates. CDW•G annually reviews and may update the rates within the first quarter of each new calendar year.

Cyber - Privacy - Threat Intelligence

Role	Bill Rates (\$)
Associate Consultant	\$180
Consultant	\$230
Sr. Consultnat	\$250
Manger	\$260
SR. Manager	\$275
Principal Consultant/Managing Consultant	\$280
Technical Lead	\$280
Director	\$325
Managing Director	\$400
Incident Response - All Roles	\$400

Security - Cloud

Role	Bill Rates (\$)
Consulant	\$250
Manager	\$275
Sr. Consultant	\$300
SR. Manager	\$300
Driector	\$375

Security - IAM and Ops, Advisory & Programs (SOAP)

Role	Bill Rates (\$)
Associate Consultant/Analyst	\$165
Sr. Associate Consultant/SR. Analyst	\$185
Consultant	\$230
Sr. Consulant	\$250
Managing Consultnat	\$260
Manager	\$260
Architect	\$270
Principal Consultnat	\$280
Director	\$325
Managing Director	\$400

Security - Infastructure - Phyiscal	
Role	Bill Rates (\$)
Associate Consutlant	\$180
Consultant	\$230
Sr. Consultant	\$225
Enterprise Architect	\$280
Principial Consultant	\$280
Technical Lead	\$280
Security - Risk Consulting	
Role	Bill Rates (\$)
Assocaite Consultant/Analyst	\$120
Sr. Associate Consutlant/Sr. Analyst	\$135
Consultant - Finance	\$145
Sr. Consultant - Finance	\$150
Consultant - IT	\$155
Sr. Consultant - IT	\$160
Manager	\$170
Sr. Manager	\$170
Director	\$185
Managing Director	\$200

Tallent Orchestration or Flexible Staffing

For non-Project Scoped Engagement.

Typically working 40 hours/week, minium 3 month contract

Tallent Orchestration

Role	Bill Rates (\$)
IT Management/Project Management	
Project Manager	\$130
Project Adminstraor	\$125
Business Analyst	\$130
Infrastructure & Engineering Systems	
Sr Systems Engineer	\$150
Systems Engineer	\$145
Office 365 Administrator	\$110
Cloud Engineer	\$155
Data Center Specialist	\$100
Network Architect	\$150
Sr. Network Engineer	\$145
Network Engineer	\$140
Sr Voice Engineer	\$140
Voice Engineer	\$135
Cyber Security & Privacy	
Cyber Defense Analyst	\$135
Third Party Risk Analyst	\$120
Cyber Defense Infrastructure Architect/Engineer	\$145
Business Continuity Planning	\$130
Web & Internet Systems	
Web Developer/Programmer	\$150
Web Graphic Designer	\$105
Web Information Architect	\$140
Applications Support & Software Engineering	
Sr. Applicatino Programmer	\$140
Application Programmer	\$130
Software Engineer	\$140
ERP Analyst	\$130
Data Analytics & Reporting	
Data & Reporting Analyst	\$125
Support	
Sr. Computer Specialist	\$60
Computer Specialist	\$50