



3558 Catlett Road
Catlett, VA, 20119
(540) 705-1190

Date: 5 May 2026

To: George Mason University, Purchasing Department
4400 University Drive, MS 3C1
Fairfax, VA 22030

RE: IRFP GMU-DR0216-26, Proposal Submission, Guardian Medical Services.

Dear George Mason University,

Guardian Medical Services is pleased to submit this proposal to provide Advance Life Support Ambulance for George Mason University's Intercollegiate Athletics Department.

We understand the importance of maintaining a safe environment for student-athletes, spectators, and staff. Our team delivers reliable, professional on-site ALS EMS coverage tailored to athletic events. With experienced personnel, rapid response capabilities, and strong coordination with campus and local emergency services, we are prepared to support the University's commitment to safety and excellence in the A-10.

We welcome the opportunity to partner with George Mason University and provide dependable medical coverage for your sporting events. Please find our detailed proposal attached for your review.

If you have any questions or would like to discuss specific event needs, we would be happy to meet at your convenience.

Sincerely,

Ben Griffith
Director of Strategic Growth
Guardian Medical Services



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Company Overview

Guardian Medical Services is a Virginia licensed EMS provider experienced in event medical coverage, emergency response, and ambulance services. We have experience supporting athletic programs, tournaments, and large-scale public events.

Our team consists of Virginia-certified Paramedics and EMTs trained to deliver rapid, high-quality care in dynamic environments.

Prior event participation:

The 2023 to Present race seasons at Old Dominion Raceway in Middleton, VA

The 2025 and 2026 Patriot Run in Mt Vernon, VA

The 2026 Woodberry Forrest Events in Madison, VA

The 2025 Scottish Games in The Plains, VA

2022 to 2024 Polo Season in The Plains, VA

Technical Capabilities:

- Full Virginia Certified ALS Ambulance:
 - Cardiac monitor/defibrillator
 - Advanced airway and oxygen system
 - Trauma and bleeding control
 - Immobilization equipment
 - ALS medications
- Communication system for coordination
- Staffed according to VA Office of EMS regulations, or higher.
- Adhere to Virginia EMS regulations
- HIPAA compliant

Proposed Services

Ambulance Coverage

- ALS ambulance stationed on-site
- Immediate transport capability, if required

- Ambulance will return to event post transport event.
- Ambulance positioned as designated by Event staff
- Pre-event safety assessment
- Coordination with athletics staff and event organizers, as needed
 - George Mason University Police Department (MUPD)
 - Event management staff
 - Local emergency response agencies

Insurance & Risk Management

Guardian Medical Services maintains:

- General liability insurance
- Professional liability (malpractice)
- Workers’ compensation coverage
- Certificates of insurance can be provided upon request.

Event Management References:

- Patriot Run, Emily Blecher, 703-801-7376, Emily@inproductionevents.com
- Old Dominion Racing, Daniel Liechty, 703-944-2665, Daniel@olddominionracing.com
- Woodberry Forrest, Rob Dudley, 540-672-6077, rob_dudley@woodberry.org

Cost of Services:

A-10 Event	Date	Hourly Rate	Event Estimate
Women's Lacrosse Championship	Friday, April 30, 2027 (Estimated 8 hours)	\$ 255	\$2,040
Women's Lacrosse Championship	Saturday, May 01, 2027 (Estimated 8 hours)	\$ 255	\$2,040
Women's Lacrosse Championship	Sunday, May 02, 2027 (Estimated 8 hours)	\$ 255	\$2,040
Outdoor Track & Field Championship	Saturday, May 15, 2027 (Estimated 12 hours)	\$ 255	\$3,060
Outdoor Track & Field Championship	Sunday, May 16, 2027 (Estimated 12 hours)	\$ 255	\$3,060

Payment of services:

Guardian Medical Services will seek payment via Paymode-X, and enroll in Paymode upon proposal acceptance.