



April 1, 2021

Ms. Erin Rauch, CPPB, VCO, CUPO  
Assistant Director | Purchasing — erauch@gmu.edu  
4400 University Drive, Mailstop 3C5  
Fairfax, VA 22030

SUBJECT: RFP GMU-1692-21, Creative & Marketing Services Negotiation

Dear Ms. Rauch:

Thank you for considering me as a preferred vendor with George Mason University. I am writing in response to NegotiationLetter1\_GMU-1692-21\_BeckyMengelFreund:

1. If I gain preferred vendor status, I will be able to reduce my hourly rate to \$72/hour.
2. I acknowledge, agree and understand George Mason University cannot guarantee a minimum amount of business.
3. I agree to sign Mason's Standard Contract (RFP Attachment B - Sample Contract) if awarded a contract.

I am happy to provide any further information or clarification as needed. Thanks again for your consideration.

Sincerely,

Becky Mengel Freund  
www.beckycreates.com  
513.924.0818  
me@beckycreates.com